世 51221 \$250

# CAHILL GORDON & REINDEL LLP

32 OLD SLIP NEW YORK, N.Y. 10005 (212) 701-3000 FAX: (212) 269-5420

**SUITE 950** 1990 K STREET, N.W. WASHINGTON, D.C. 20006-1181 24 MONUMENT STREET LONDON EC3R 8AJ (011) 44.20.7920.9800

ANGELA F. COLLINS | 202-862-8930 | acollins@cahill.com



LA Public Service Commission

March 19, 2021

# Via Federal Express

Brandon Frey **Executive Secretary** Louisiana Public Service Commission Galvez Building, 12th Floor 602 North Fifth Street Baton Rouge, Louisiana 70821

> Application of Cable One VoIP LLC d/b/a Sparklight for Designation as an RE: Eligible Telecommunications Carrier to Receive Rural Digital Opportunity Fund and Federal Lifeline Support

TSP Registration of Cable One VoIP LLC d/b/a Sparklight

Dear Secretary Frey:

Enclosed on behalf of Cable One VoIP LLC d/b/a Sparklight (the "Company") please find an original and two (2) copies of the Company's Application for Designation as an Eligible Telecommunications Carrier to Receive Rural Digital Opportunity Fund and Federal Lifeline Support in the State of Louisiana. A check in the amount of \$250 for the filing fee also is enclosed.

In addition, enclosed are an original and two (2) copies of the Company's TSP Registration, and a check in the amount of \$250 for the filing fee.

Please date-stamp the extra copies of each filing and return them in the envelopes provided. If you have any questions regarding this matter, please contact the undersigned.

Respectfully submitted,

/s/Angela F. Collins

Angela F. Collins Counsel to Cable One VoIP LLC d/b/a Sparklight

DEPT.\_\_\_\_ DATE

Enclosures

Page 1 of 12

#### LOUISIANA PUBLIC SERVICE COMMISSION

602 North, 5<sup>th</sup> Street, 12<sup>th</sup> Floor Galvez Building Baton Rouge, LA 70802 Attention: Utilities Division Date: 3/19/21

TSP Registration

Utility Classification [X applicable classification(s)]

Type of Authority Requested.

ILEC	CLEC	LDC/IXC	CMRS	OSP	PSP/ICSP	CAP	VoIP
□Yes	□Yes	□Yes	□Yes	□Yes	□Yes	□Yes	⊠Yes
⊠No	⊠No	⊠No	⊠No	⊠No	⊠No	⊠No	□No

ILEC – Incumbent Local Exchange Carrier

CMRS – Commercial Mobile Radio Service

OSP – Operator Service Provider

VoIP - Voice Over Internet Protocol

CAP – Competitive Access Provider

LDC/IXC - Long Distance Company / Inter Exchange Carrier

PSP - Payphone Service Provider

ICSP – Inmate Calling Service Provider

Application Fee in the amount of \$250 is to accompany the filing.

(General Order No. R-31891, dated March 11, 2014, Section 301.E.)

1.a.	The I	Legal	Name	of the	Business	under	which	the ar	oplicant	intends to	operate:
1.4.		LUZAI	Traine	or unc	Dusincss	unuci	44 TITCII	tiit ar	Juneani	mittings to	, operate

(General Order No. R-31891, dated March 11, 2014, Section 301.E.1)

Cable One VoIP LLC

# 1.b. Federal Tax Identification No.

47-2620305

1.c. Louisiana Tax Identification No.

Newly registered

1.d. The physical address and telephone number(s) of the applicant [Domicile Address: City/State/Zip Code/Telephone Number (s)]: (General Order No. R-31891, dated March 11, 2014, Section 301.E.1)

(Physical Address)

(* 11) 51001 114410	
Street Address:	210 E. Earll Drive
City:	Phoenix
State:	Arizona
Zip Code:	85012
Telephone No.:	602-364-6000
FAX:	602-364-6013

(Mailing Address)

Street Address:	210 E. Earll Drive
City:	Phoenix
State:	Arizona
Zip Code:	85012
Telephone No.:	602-364-6000
FAX:	602-364-6013

# 1.e. Names under which the applicant intends to do business - Trade Names / DBAs: (General Order No. R-31891, dated March 11, 2014, Section 301.E.2)

	-31691, adied Warch 11, 2014, Section 30	11.L.2)	
Sparklight			
Γ			
<b>-</b>			
Γ			
<u>L</u>			

# 2. The name, address and telephone #s of the applicant's principal corporate officers:

(General Order No. R-31891, dated March 11, 2014, Section 301.E.2)

#### 2.a.

Name of officer:	Julia M. Laulis
Title:	President and Chief Executive Officer
Street Address:	210 E. Earll Drive
City:	Phoenix
State:	Arizona
Zip Code:	85012
Telephone No.:	602-364-6000
FAX:	602-364-6013

# 2.b.

•	The state of the s
Name of officer:	Michael E. Bowker
Title:	Vice President
Street Address:	210 E. Earll Drive
City:	Phoenix
State:	Arizona
Zip Code:	85012
Telephone No.:	602-364-6000
FAX:	602-364-6013

# 2.c.

Name of officer:	Steven S. Cochran
Title:	Vice President
Street Address:	210 E. Earll Drive
City:	Phoenix
State:	Arizona
Zip Code:	85012
Telephone No.:	602-364-6000
FAX:	602-364-6013

# 2.d.

Name of officer:	Peter N. Witty
Title:	Vice President & Secretary
Street Address:	210 E. Earll Drive
City:	Phoenix
State:	Arizona
Zip Code:	85012
Telephone No.:	602-364-6000
FAX:	602-364-6013

See additional officer information in Attachment D.

3. If different from two (2) above, please indicate the names, addresses and telephone no.(s) of officers and or employees responsible for Louisiana operations.

_		
	a	
. 7	а	

Name of officer:	Gary McDonald
Title:	Division Vice President
Street Address:	210 E. Earll Drive
City:	Phoenix
State:	Arizona
Zip Code:	85012
Telephone No.:	602-364-6000
FAX:	602-364-6013
E-Mail:	Gary.McDonald@Sparklight.biz

#### 3.h.

D.
Name of officer:
Title:
Street Address:
City:
State:
Zip Code:
Telephone No.:
FAX:
E-mail:

- 4. Information about the structure of the business organization, and, where applicable, a copy of any articles of incorporation, partnership agreement or by-laws of the applicant. An applicant shall also disclose all affiliate entities offering and/or providing telecommunications services in Louisiana. (Include in Registration as "Attachment A") (General Order No. R-31891, dated March 11, 2014, Section 301.E.5)
- 5. A certified copy of the applicant's authorization to do business in Louisiana. (Include in Registration as "Attachment B" Louisiana Secretary of State Certificate) (General Order No. R-31891, dated March 11, 2014, Section 301.E.5)

6. The name, address and telephone number of the applicant's Louisiana agent for service of process: (General Order No. R-31891, dated March 11, 2014, Section 301.E.2)

Agent:	CT Corporation System			
Street Address/P.O. Box	3867 Plaza Tower Drive			
City:	Baton Rouge			
State:	LA			
Zip Code:	70816			
Telephone No.:				
FAX:				

- 7. Documentation demonstrating managerial, financial and technical abilities, including but not limited to, the following:
- (a) To demonstrate financial ability, each applicant shall provide a copy of its most recent stockholders annual report and its most recent SEC 10K, or, if the applicant is not publicly

traded, its most recent financial statements. If the applicant does not have separate financial reports, it may submit applicable financial statements of an affiliate with explanation to demonstrate the financial ability of the applicant. (Include in Registration as "Attachment C")

(General Order No. R-31891, dated March 11, 2014, Section 301.E.7.a)

- (b) To demonstrate managerial ability, each applicant shall attach a brief description of its history of providing telecommunications services and shall list the geographic areas in which it has been and is currently providing telecommunications services. Newly created applicants shall list the experience of each principal officer in order to show its ability to provide service. (Include in Registration as "Attachment D") (General Order No. R-31891, dated March 11, 2014, Section 301.E.7.b)
- (c) Technical ability shall be indicated by a description of the applicant's experience in providing telecommunications services, or in the case of newly created companies, the applicant may provide other documentation which supports its technical ability. (Include in Registration as "Attachment E") (General Order No. R-31891, dated March 11, 2014, Section 301.E.7.c)
- 8. A description of the services proposed to be offered, the proposed exact geographic areas in which the services shall be offered and a map thereof. (Include in Registration as "Attachment F") (General Order No. R-31891, dated March 11, 2014, Section 301.E.8)
- 9. Point of Contact to Which Service or Other Customer Complaints Should be Directed: (General Order 11-16-2014 The Commission seeks to aid Louisiana consumers in their dealings with TSPs. In order to assist Commission Staff in performing this important function, all TSPs are hereby required to provide Commission Staff with a list of the names and direct telephone numbers of three (3) company representatives that Commission Staff may directly contact during normal business hours.)

Repair and maintenance information, including the name, address and telephone number of a Louisiana contact person responsible for and knowledgeable about the applicant's operations.

(General Order No. R-31891, dated March 11, 2014, Section 301.E.9)

Name #1:	Joshua Williams
Title:	General Manager
Street Address/P.O. Box	3759 Old Sterlington Road
City / State / Zip Code:	Monroe, LA 71203
E-mail Address:	Joshua.Williams@Sparklight.biz
Telephone Number:	318-480-0397
FAX:	N/A

Name #2:
Title:
Street Address/P.O. Box
City / State / Zip Code:
E-mail Address
Telephone Number:

FAX:	
services provider and/or to offer telecom applicant is authorized to operate, and a	cant has applied to operate as a telecommunications munications services, a list of other states where the list of those states which have denied any requested Attachment G") (General Order No. R-31891, dated March 11,
	th the requirements set forth in Section 401 below. H") (General Order No. R-31891, dated March 11, 2014, Section Tariffs / Docket No. R-31891)
All Telecommunication Service Providers (TSP) shand the rates charged. Note: for format and content	all file tariffs with the Commission describing the services offered t refer to Section 401 of LPSC General Order dated 3-11-2014.
CHECK LIST FOR SUBMISSION OF	<u>TARIFFS</u>
A. Has the tariff been submitted on 8½ x 11 sho 31839, dated March 11, 2014, Section 401 C.2 Yes	eets, using one side of the paper only? (General Order No. R-2.a)
original or revised page? Example: Or	sed Page, No. 5. (General Order No. R-31839, dated March 11,
C. Does each page bear the Applicant's na 31839, dated March 11, 2014, Section 40.	me in the upper left-hand corner? (General Order No. R-I C.2.c) No
	the upper left-hand corner of the page? (The "issued date" is to the Commission referencing the tariff filing.) (General 4, Section 401 C.2.f)  No
E. Is the name and title of the issuing offic No. R-31839, dated March 11, 2014, Sect.	er in the upper left-hand corner of each page? (General Order ion 401 C.2.h)  No
F. Does the tariff contain the following inf dated March 11, 2014, Section 401 C.2.i)	formation, in the order listed: (General Order No. R-31839,
a. title page identifying the name, add	dress, and telephone number of the Applicant?
Yes X	No

b.	A Table of Contents identifying the page location of each section in the tariff? If the tariff is less than 30 pages, the Table of Contents may serve as the subject index for the entire volume.
	Yes No No
c.	A definition of symbols that are used in the tariff? (The definitions must conform with General Order No. R-31839, dated March 11, 2014, Section 401 H.3)  Yes  No
d.	A definition of technical terms and abbreviations? (The definitions must contain full and concise information as to the meaning of all technical and special terms and abbreviations used in the tariff.)  Yes  No
e.	A description of rules and regulations? (The Rules and Regulations section must contain all rules, regulations, practices, etc. relative to providing services. The rules must be consistent with the Commission's General Orders.)  Yes  No
f.	An index with an alphabetical listing of services and the page number on which they may be found?  Yes No No
Questi	ons G-J only apply to those requesting IXC authority
g.	A description of how a billable call is timed when timing begins and ends, and the method used to make this determination? (General Order No. R-31839, dated March 11, 2014, Section 1)
h.	A description of how distance is measured for toll rating purposes and the formula used to compute it, as well as what points are used for origination and termination with respect to calculation of distance between them? (General Order No. R-31839, dated March 11, 2014, Section 1)
	Yes No No
i.	A description of how all relevant information pertains to a particular type of service?  (General Order No. R-31839, dated March 11, 2014, Section 1)  Yes  No
j.	A description of the rate schedules, charge for all services, and other data necessary to compute a monthly bill for intrastate service? (General Order No. R-31839, dated March 11, 2014, Section 1)
	Yes No No

12. Such o applicant.	ther information as the Commission Staff may specifically request of any					
13. Relevant Commission General Orders for TSP Authority (Include the following in the company tariff and indicate the page number on which they may be found.)						
Α.	NSF Charges: Does Applicant comply with the General Order dated January 1, 2000 which establishes that the maximum NSF charge allowed is \$20.00?  Yes No Page:					
В.	Deposits: Does Applicant comply with the General Order dated September 17, 1991, which requires that the Applicant pay interest of 5% per annum for customer deposits retained for more than six months?  Yes No Page:					
C.	Deposits: Does Applicant comply with the General Order dated September 17, 1991, which provides that a telecommunications service provider may not collect deposits in excess of 2½ times the average monthly bill?  Yes No Page:					
D.	Late Charges: Does Applicant comply with the General Order dated July 12, 1976 and February 20, 1973 which collectively state that: (1) a bill is not considered past due until 20 days after the billing date; (2) that a company may charge a maximum of 5% penalty on a past due amount; and (3) a TSP cannot charge a late fee on a previously unpaid late fee?  Yes  No  Page:					
E.	Challenging the Validity of a Bill: If a provision limits the time that the customer has to challenge the validity of a bill, does the tariff also include a provision regarding the Commission's authority to review billing and charges?  Yes  No  Page:					
F.	Disconnection for Nonpayment: Commission General Order dated July 12, 1976 Paragraph D provides that a customer cannot be disconnected for non-payment until the bill is past due. Once the bill becomes past due, five days written notice must be given prior to disconnection of a customer for nonpayment. Is Applicant in compliance with this Order?  Yes  No  Page:					
G.	Service Charges for Operator Assistance: Rates are capped pursuant to the <i>General Order dated July 16</i> , 1997. Tariff provisions must conform to the caps. Is Applicant in compliance with this Order?					

Yes No Page: N/A

н.	October 23, 1989, TSPs, to	gether with Altennot attempt to	ernative Operato	r Service providers, must providers and or unanswered calls. Is Application	de
	•	Yes	No 🔀	Page: N/A	
I.	1990, the tariff must prov any customer requesting s	ide free blockin	g of 900, 976, and	General Order dated December : 1700 or informational numbers e with this Order?  Page: N/A	
J.	Laws of Louisiana. Is Ap			and interpreted according to the large and interpreted according to the large and the	he
K.		mpliance with the	ne requirement th	nat tariffs include specified rates	5?
Check	list below only for those req	uesting CLEC	Authority		
L.	furnish all services that a	re designated as etition Regulation	part of Universa ons? The services	s a CLEC, does the Applicant I Service, as required by Section s are as follows: (General Order)	
М.	Voice grade access to the	public switched Yes	network?	Page:	
N.	Touch tone capability?	Yes	No 🔀	Page:	
O.	White page directory listi March 11, 2014)	ng (residential ε	and business)? (G	eneral Order No. R-31839, dated	
		Yes	No 🔀	Page:	
P.	Access to directory assista	ance (local)? Yes	No No	Page:	
Q.	Directory distribution?	General Order No	o. R-31839, dated	March 11, 2014) Page:	

R.	Access to emergency (9	11) Service?		
		Yes	No 🔀	Page:
S.	Access to long distance	carrier <u>s an</u> d ope	rator services?	
		Yes	No 🔀	Page:
T.	Access to the telephone	relay system?		
		Yes	No 🔀	Page:
U.	Access to 8xx services?			
0.	Access to oax services.	Yes	No 🔀	Page:
V.	Lifeline rate for eligible	customers?		
• •	Literine Face 101 engine	Yes	No No	Page:

14. Fees & Taxes which "MAY" be applicable to Telecommunication Service Providers

Requirements of Telecommunication Service Providers (TSPs) to Collect and Remit Fees & Surcharges. Additional information regarding applicable surcharges and fees can be obtained by contacting the Louisiana Department of Revenue, Telephone No. (225) 219-7656 or the Louisiana Public Service Commission, Telephone No. (225) 342-4999.

(A.) Inspection and supervision fees; Utility and Carrier Inspection and Supervision Fund.

Louisiana Revised Statutes Title 45 Section 1177. Louisiana Department of Revenue Form R-5197. The Amount of the fee shall be measured by the gross receipts of each public utility from its Louisiana intrastate business.

Louisiana Department of Revenue P.O. Box 201 Baton Rouge, LA 70821-0201 Telephone No. (855) 307-3893

(B.) Telecommunications tax for the Deaf. Louisiana Revised Statutes Title 45 Section 1061. Louisiana Department of Revenue Form R-5702-L

Louisiana Department of Revenue
Excise Section
P.O. Box 201
Baton Rouge, LA 70821-9201
Tax payer Services Division
Telephone No. (225) 219-7656
Telephone No. (225) 219-2114 (TDD)

- (C.) Relay Administration Board (RAB), Louisiana Public Service Commission Order No. U-17656, dated October 17, 1990 and Louisiana Public Service Commission Order No. U-17656-A. Louisiana Public Service Commission Business & Executive Session Minutes Note: January 16, 2002, the \$0.11 (11 cent) per month line charge fee eliminated.
- (D.) Louisiana State Universal Fund. Louisiana Public Service Commission, Order No. R-30480, dated February 9, 2009.

Fund Administrator Contact Information LaPorte, Sehrt, Romig, & Hand Town Hall West 10000 Perkins Rowe Suite 200 Baton Rouge, LA 70810-1797 Telephone No. (225) 296-5150

# 15. Reporting Requirements (http://lpsc.louisiana.gov/teleannualreports.aspx)

- (A.) All Telecommunication Services Providers (TSP) in Louisiana shall file with the Commission annual financial reports. The reports shall include Louisiana income statements, balances sheets, number of customers and access lines served.
- (B.) One year from the date of obtaining its Certificate of Authority, and semi-annually thereafter, all Local Exchange Carriers (LECs) shall file with the Commission retail service quality reports as follows in Commission Order; Docket No. R-31300 General Order Dated July 26, 2013:

Commission Complaints per 10,000 access lines for LECs with more than 100,000 access lines; or Commission Complaints per 100 access lines for LECs with less than 100,000 access lines regarding residential telecommunications service.

If the Commission finds as a result of monitoring that the LEC's service quality is substandard as compared to other LECs, the Commission may, after notice and hearing, take action as it deems necessary and proper to assure a desirable level of service quality, including imposing a monetary penalty not exceeding ten thousand dollars (\$10,000) per violation.

Company Type	Report Name	Reference	Reporting Year	Due Date	Contents
TSPs All Carriers	Annual Financial Reports Download Form PDF Format	General Order #2 7- 1-1921 & General Order 6-19- 2012	Calendar Year or Fiscal Year	120 days from then end of the calendar year or fiscal year	Income statement & balance sheet Specific to Louisiana
LECs & CLECs	Service Quality Reports Download Form PDF Format	General Order 3/11/2014 Sections 302.B & 701.J.3	Semi- annually	September 30th & March 31st	Commission Complaints per 10,000 access lines for LECs with more than 100,000 access lines; or Commission Complaints per 100 access lines for LECs with less than 100,000 access lines regarding residential telecom service.

ILECs & CLECs	Local Terminating Traffic Report  Download Form PDF Format	General Order 3/11/2014 Section 901.G	Annually	April 1st	ILECs and CLECs shall file reports with the Commission Secretary on April 1st of each year which show, by month, the volume of local terminating traffic delivered to ILECs or CLECs during the previous year.
0.000					

#### ATTACHMENT A

Information about the structure of the business organization, and, where applicable, a copy of any articles of incorporation, partnership agreement or by-laws of the applicant. An applicant shall also disclose all affiliate entities offering and/or providing telecommunications services in Louisiana.

Cable One VoIP LLC d/b/a Sparklight (the "Applicant") is a Delaware limited liability company. A copy of its formation documents are included herein.

Applicant is a wholly owned subsidiary of Cable One, Inc. ("Cable One"), a publicly traded Delaware corporation (NYSE: CABO). Cable One also is the sole member of the Company. Cable One and its subsidiaries provide cable/video, Internet access, broadband, voice, and/or interconnected Voice over Internet Protocol ("VoIP") services in 21 states, including Louisiana.

Applicant has no affiliate entities offering and/or providing telecommunications services in Louisiana. Applicant does have affiliates offering and/or providing telecommunications services in Arkansas, Illinois, Kansas, Missouri, Oklahoma, and Texas.

An organizational chart is included.

# Delaware

PAGE 1

# The First State

I, JEFFREY W. BULLOCK, SECRETARY OF STATE OF THE STATE OF

DELAWARE, DO HEREBY CERTIFY THE ATTACHED IS A TRUE AND CORRECT

COPY OF THE CERTIFICATE OF FORMATION OF "CABLE ONE VOIP LLC",

FILED IN THIS OFFICE ON THE TWENTY-THIRD DAY OF DECEMBER, A.D.

2014, AT 11:16 O'CLOCK A.M.

5663183 8100

141578368

Jeffrey W. Bullock, Secretary of State AUTHENT CATION: 1985189

DATE: 12-23-14

You may verify this certificate online at corp.delaware.gov/authver.shtml

# CERTIFICATE OF FORMATION

OF

State of Delaware Secretary of State Division of Corporations Delivered 11:25 AM 12/23/2014 FILED 11:16 AM 12/23/2014 SRV 141578368 - 5663183 FILE

#### Cable One VoIP LLC

This Certificate of Formation is being executed as of December 23, 2014 for the purpose of forming a Limited Liability Company under the Delaware Limited Liability Company Act (6 Del C. § 18-101, et seq.).

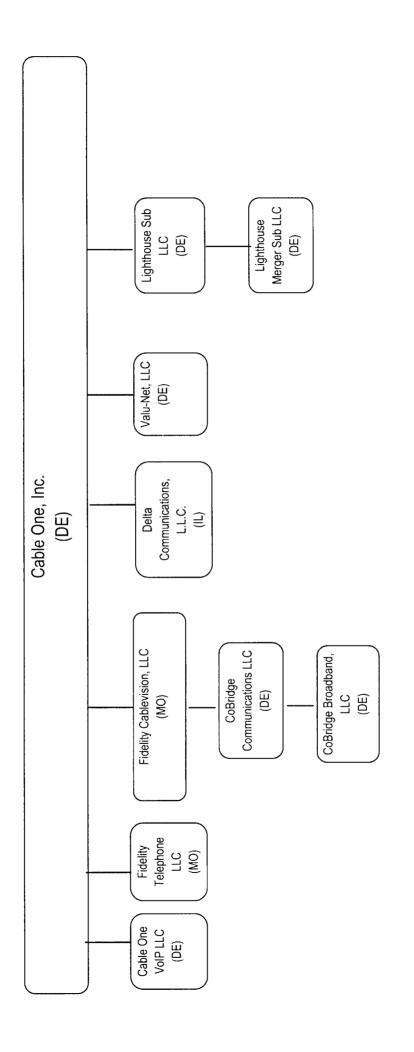
The undersigned, being duly authorized to execute and file this Certificate of Formation, does hereby certify as follows:

FIRST: The name of the limited liability company formed hereby is Cable One VoIP LLC (the "Company").

SECOND: The address of the registered office of the Company in the State of Delaware is Corporation Trust Center, 1209 Orange Street in the City of Wilmington. The name of its registered agent at such address is The Corporation Trust Company. The zip code is 19801.

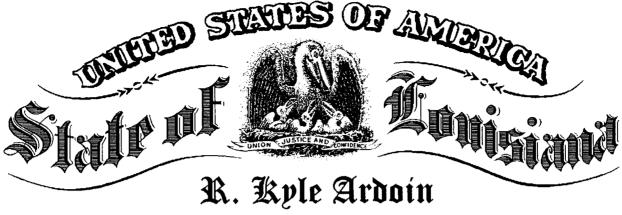
IN WITNESS WHEREOF, the undersigned has executed this Certificate of Formation as of the date first above written.

Name: ALAN H. SILVERMAN Title: VICE PERSONNEL



# ATTACHMENT B

A certified copy of the applicant's authorization to do business in Louisiana.



SECRETARY OF STATE

As Secretary of State, of the State of Louisiana, I do hereby Certify that

the Application Form for Certificate of Authority of

#### **CABLE ONE VOIP LLC**

Domiciled at WILMINGTON, DELAWARE,

Was filed and recorded in this Office on January 15, 2021.

Thus authorizing the limited liability company to exercise the same rights and privileges accorded similar domestic limited liability companies, subject to the provisions of R. S. Title 12, Chapter 22, Part VIII.

In testimony whereof, I have hereunto set my hand and caused the Seal of my Office to be affixed at the City of Baton Rouge on,

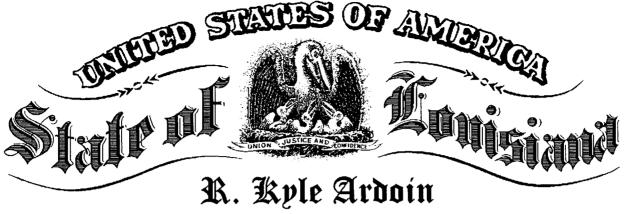
January 15, 2021

Certificate ID: 11324602#EGG62

To validate this certificate, visit the following web site, go to Business Services, Search for Louisiana Business Filings, Validate a Certificate, then follow the instructions displayed.

www.sos.la.gov

Secretary of State



SECRETARY OF STATE

As Secretary of State, of the State of Louisiana, I do hereby Certify that

CABLE ONE VOIP LLC, located at CORPORATION TRUST CENTER, 1209 ORANGE ST, WILMINGTON, DE 19801,

Has filed for record in this department an application for the trade name

#### **SPARKLIGHT**

Which was first used in the State of Louisiana on January 15, 2021,

Said application was filed and recorded in this Office on January 15, 2021, which recordation is for a term of ten years from the date hereof.

In testimony whereof, I have hereunto set my hand and caused the Seal of my Office to be affixed at the City of Baton Rouge on,

January 15, 2021

L 12 fe 162 Secretary of State

WEB 73-6188

Certificate ID: 11324650#GTL73

To validate this certificate, visit the following web site, go to Business Services, Search for Louisiana Business Filings, Validate a Certificate, then follow the instructions displayed.

www.sos.la.gov

# **ATTACHMENT C**

To demonstrate financial ability, each applicant shall provide a copy of its most recent stockholders annual report and its most recent SEC 10K, or if the applicant is not publicly traded, its most recent financial statements. If the applicant does not have separate financial reports, it may submit applicable financial statements of an affiliate with an explanation to demonstrate the financial ability of the applicant.

The financial reporting of Cable One VoIP LLC d/b/a Sparklight (the "Applicant") is consolidated with its parent Cable One, Inc., a publicly traded company (NYSE: CABO).

Financial information concerning Cable One, Inc. can be found at: <a href="https://ir.cableone.net/corporate-profile/default.aspx">https://ir.cableone.net/corporate-profile/default.aspx</a>.

The most recent SEC 10K of Cable One, Inc. can be found at: <a href="https://ir.cableone.net/sec-filings/documents/sec-filings-details/default.aspx?FilingId=14748642">https://ir.cableone.net/sec-filings/documents/sec-filings-details/default.aspx?FilingId=14748642</a>.

Copies of the annual reports of Cable One, Inc. can be found at: <a href="https://ir.cableone.net/financial-information/annual-reports/default.aspx">https://ir.cableone.net/financial-information/annual-reports/default.aspx</a>.

#### **ATTACHMENT D**

To demonstrate managerial ability, each applicant shall attach a brief description of its history of providing telecommunications service and shall list the geographic areas in which it has been and is currently providing telecommunications services. Newly created applicants shall list the experience of each principal officer in order to show its ability to provide service.

Cable One VoIP LLC d/b/a Sparklight (the "Applicant") has been providing interconnected voice over Internet Protocol ("VoIP") service in Arizona since 2015. Applicant is registered to provide interconnected VoIP service in the states of Iowa and Washington, but does not currently provide any services in those states.

In addition to cable/video, broadband, and Internet access services, Applicant's parent, Cable One, Inc. ("Cable One"), provides interconnected VoIP services in the following states: (1) Alabama; (2) Arkansas; (3) Idaho; (4) Illinois; (5) Indiana; (6) Iowa; (7) Kansas; (8) Louisiana; (9) Minnesota; (10) Mississippi; (11) Missouri; (12) Nebraska; (13) New Mexico; (14) North Dakota; (15) Oklahoma; (16) Oregon; (17) South Dakota; (18) Tennessee; (19) Texas; and (20) Washington.

Other affiliates of Applicant have been providing telecommunications services in Arkansas, Illinois, Kansas, Missouri, Oklahoma, and Texas for numerous years, including one affiliate that has been providing incumbent local exchange service in Missouri since the 1950s.

As of January 1, 2021, the following are Applicant's officers (which also serve as the officers of Applicant's parent, Cable One):

#### Julia M. Laulis, President & Chief Executive Officer

Laulis joined Cable One in 1999 as Director of Marketing-NW Division. In 2001, she was named Vice President of Operations for the SW Division. In 2004, she became responsible for starting Cable One's Phoenix Customer Care Center. Laulis was named Chief Operations Officer in 2008, responsible for the company's three operation divisions and two call centers. In 2012, Laulis was named Chief Operating Officer, adding sales, marketing, and technology to her responsibilities. In 2015, Laulis was promoted to President and Chief Operating Officer of Cable One. In 2017, she was named President and Chief Executive Officer and in 2018 she was named Chair of the Board. Prior to joining Cable One, Laulis was with Jones Communications in the Washington, DC area and Denver, where she served in various marketing management positions. Laulis began her 35year career in the cable industry with Hauser Communications. Laulis graduated from Indiana University in Bloomington with a bachelor's degree in Telecommunications. She attended the Woman in Cable Television Betsy Magness Leadership Institute in 1998/1999 and graduated from the Program for Management Development at the Harvard Business School in 2002. Cable FAX Magazine has named Laulis one of the Most Powerful Women in Cable for the past 10 years running. Laulis currently serves on the boards of The AES Corporation, CableLabs, The Cable Center, and C-SPAN and is a trustee of the C-SPAN Education Foundation.

#### Michael E. Bowker, Vice President

Mike Bowker is Chief Operating Officer for Cable One. He is responsible for overseeing Cable One's daily operations, technology, and residential and business channels. Bowker joined Cable One in 1999 as Advertising Regional Sales Manager. He is a member of the team that successfully launched the commercial sales division and the residential inbound sales call center. Bowker has been a Vice President of Cable One since 2005. He was named Vice President of Sales in 2012 and was promoted to Senior Vice President, Chief Sales and Marketing Officer in 2014. Prior to joining Cable One, Bowker was with AT&T Media Services and TCI Cable, where he served in various sales management positions. A native of Boise, Idaho, Bowker holds a bachelor's degree in Communication from Boise State University and is a graduate of the Stanford Executive Program at the Graduate School of Business at Stanford University. Bowker currently serves as Vice Chairman of ACA — America's Communications Association.

# Steven S. Cochran, Vice President

Steven Cochran is Senior Vice President and Chief Financial Officer at Cable One. He is responsible for the areas of accounting, reporting, finance, and investor relations. A veteran of the cable industry, Cochran spent 15 years at Wide Open West (WOW), a Denver-based cable operator. During his tenure at WOW, Cochran held positions of increasing responsibility, including Chief Financial Officer, Chief Operating Officer, and President and Chief Executive Officer. Prior to WOW, Cochran was Senior Vice President and Chief Financial Officer at Millennium Digital Media. Cochran holds a master's degree in accounting science and a bachelor's degree in economics from the University of Illinois—Urbana Champaign

# Jarrod L. Head, Vice President

Jarrod Head is Vice President of Engineering and Construction for Cable One. He is responsible for outside plant engineering, design and construction. Before joining Cable One, Head served as Vice President of Engineering & Technical Operations for Fidelity Communications and its subsidiaries. Prior to that position, he served as Engineering Director for Fidelity, overseeing Engineering and Network Operation teams to design, implement and support Fidelity's advanced technology services. Head holds a bachelor's degree in Electrical Engineering from Missouri University of Science and Technology.

#### Kenneth E. Johnson, Vice President

Ken Johnson is Senior Vice President of Technology Services at Cable One. He is responsible for the strategic evolution of technology roadmaps related to products, as well as Information Technology, and Network & Engineering. Before joining Cable One, Johnson served as Chief Operating Officer and Chief Technology Officer for NewWave Communications. Prior to NewWave, Johnson was Chief Technology Officer for SureWest Communications and Everest Connections. Originally from Lenexa, Kansas, Johnson holds a bachelor's degree in Computer and Information Sciences from Friends University. Johnson currently serves on the board of the National Cable Television Cooperative.

# Eric M. Lardy, Vice President & Assistant Secretary

Eric Lardy is Senior Vice President of Operations and Integration for Cable One. He is responsible for overseeing the company's day-to-day operations, acquisition integration and long-term strategic operating plans. A more than 20-year veteran in the cable industry, Lardy joined Cable One as a Pay-Per-View Manager in the Fargo, North Dakota cable system. He was later promoted to Internet Business Manager, launching dial-up and high-speed broadband services. Lardy relocated several times and held a variety of positions in Marketing, Operations, and system General Management before being promoted to Director of New Products and Service Projects in 2012. In 2014, he was named Vice President of Strategy and Finance. In 2017, he was promoted to Senior Vice President, adding oversight of human resources and business intelligence to his responsibilities. Lardy holds bachelor's degrees in Marketing and International Business from Minnesota State University and an MBA from Arizona State University.

# Raymond L. Storck, Jr., Vice President & Treasurer

Ray Storck is Vice President of Finance and Treasurer for Cable One. He is responsible for all of the company's accounting functions. Before joining Cable One, Storck served as Controller at Kona Grill. Prior to that, Storck was Vice President/Controller and then Chief Financial Officer for MicroAge. Following MicroAge, Storck spent 4 years at PetSmart where he served as Vice President/Controller and then Vice President of Finance and Chief Accounting Officer. A native of Iowa, Storck holds a bachelor's degree in Accounting from the University of Northern Iowa.

# Peter N. Witty, Vice President & Secretary

Peter N. Witty is Senior Vice President, General Counsel and Secretary for Cable One. He is responsible for overseeing the company's legal, regulatory and compliance functions. Witty has more than 20 years of legal experience. Before joining Cable One, he served as General Counsel and Secretary for Gas Technology Institute (GTI), a leading energy research, development and training organization. Prior to GTI, Witty spent 10 years with Abbott Laboratories, serving in various positions, including as Senior Counsel and Division Counsel. Witty also previously practiced law as an associate at Latham & Watkins LLP and Ross & Hardies (now McGuireWoods LLP). Witty holds a Juris Doctor from Notre Dame Law School and a bachelor's degree in aerospace engineering from the University of Notre Dame. He is also a graduate of the Stanford Executive Program at the Graduate School of Business at Stanford University. Prior to attending law school, Witty was an officer and helicopter pilot in the 101st Airborne Division (Air Assault), where he served during Operations Desert Shield/Desert Storm.

Additional information on the officers and directors of the Applicant's parent, Cable One, Inc., can be found at: https://ir.cableone.net/corporate-information/officers-directors/default.aspx.

# **ATTACHMENT E**

Technical ability shall be indicated by a description of the applicant's experience in providing telecommunications services, or in the case of newly created companies, the applicant may provide other documentation which supports its technical ability.

Please see the information set forth in Attachment D.

# **ATTACHMENT F**

A description of the services proposed to be offered, the proposed exact geographic areas in which the services shall be offered and a map thereof.

Cable One VoIP LLC d/b/a Sparklight (the "Applicant") will offer interconnected voice over Internet Protocol ("VoIP") services in the parishes of:

Caddo

Caldwell

De Soto

Claiborne

Concordia

East Carroll

Franklin

Madison

Madison

Ouachita

Plaquemines

Richland

Union

Webster

West Carroll

Applicant has provided maps of its planned service area in its application seeking Eligible Telecommunications Carrier ("ETC") status for purposes of receiving Rural Digital Opportunity Fund ("RDOF") support and federal Lifeline support.

# **ATTACHMENT G**

A list of other states where the applicant has applied to operate as a telecommunications services provider and/or to offer telecommunications services, a list of other states where the applicant is authorized to operate, and list of those states which have denied any requested authority.

Cable One VoIP LLC d/b/a Sparklight (the "Applicant") provides interconnected voice over Internet Protocol ("VoIP") services in Arizona. Applicant also is registered to provide interconnected VoIP service in the states of Iowa and Washington, but does not currently provide any services in those states.

In connection with the Rural Digital Opportunity Fund ("RDOF"), Applicant is requesting designation as an eligible telecommunications carrier ("ETC") in the states of: Arizona, Arkansas, Idaho, Iowa, Louisiana, Minnesota, Nebraska, New Mexico, North Dakota, Texas, and Washington. Applicant will provide interconnected VoIP services in these states.

Applicant is registered as an interconnected VoIP service provider with the Federal Communications Commission ("FCC").

Applicant has never been denied ETC designation or any requested authority by any state commission or by the FCC.

# **ATTACHMENT H**

Illustrative tariffs in compliance with the requirements set forth in Section 401 below.

Cable One VoIP LLC d/b/a Sparklight (the "Applicant") will supplement its TSP Registration with an informational tariff providing the rates, terms, and conditions of its planned voice offerings in Louisiana. The Applicant will comply with the Checklist for Submission of Tariffs contained in its TSP Registration.