

**DOCKET NUMBER T-35864 – SERVICE INTERNATIONAL OF SWLA,  
LLC, EX PARTE. IN RE: APPLICATION FOR A COMMON CARRIER  
CERTIFICATE OF NON-HAZARDOUS OILFIELD WASTE, NON-  
HAZARDOUS INDUSTRIAL SOLID WASTE AND HAZARDOUS WASTE  
FOR DISPOSAL, STATEWIDE.**

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**DATE OF HEARING: April 13, 2021**

**ADMINISTRATIVE LAW JUDGE STEVE KABEL**

**CONFIDENTIAL**

**WITNESSES:**

**PAGE NUMBER**

Shalon Latour on behalf of Service International of SWLA, LLC

Direct Examination by Justin Bello

2-32

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6   **ADMINISTRATIVE LAW JUDGE STEVE KABEL:** Good morning. This is  
7   Administrative Law Judge Steve Kabel with the Louisiana Public Service  
8   Commission. Today is Tuesday, April 13, 2021. We are conducting a hearing this  
9   morning in Docket Number T-35864 - Service International of SWLA, LLC, ex  
10   parte. Would the parties please make their appearances for the record?

11   **MR. JUSTIN BELLO:** Thank you, Your Honor. Justin Bello on behalf of  
12   Commission Staff.

13   **JUDGE KABEL:** Good morning.

14   **MR. SHALON LATOUR:** Shalon Latour on behalf of Service International of  
15   SWLA.

16   **JUDGE KABEL:** Good morning. Mr. Latour, would you give us just a brief  
17   description of what you're seeking in this proceeding?

18   **MR. LATOUR:** Yes, sir. I'm trying to get my waste hauler permit for the state  
19   of Louisiana so I can haul and dispose of any kind of waste throughout the state.

20   **JUDGE KABEL:** Okay. So you're seeking all three types of waste --

21   **MR. LATOUR:** Yes, sir.

22   **JUDGE KABEL:** -- statewide without restrictions?

23   **MR. LATOUR:** Yes, sir.

1   **JUDGE KABEL:** All right. Thank you. Obviously, you're unrepresented so this  
2   is a kind of an unusual but not unprecedented situation here.

3   **MR. LATOUR:** Yes.

4   **JUDGE KABEL:** So I understand that Mr. Bello will be asking you some  
5   questions this morning; is that correct?

6   **MR. LATOUR:** Yes, sir.

7   **JUDGE KABEL:** All right. You can proceed without it, but let me swear you in  
8   first.

9   **Shalon Latour came forth as a witness; and, after having been duly sworn,**  
10   **testified as follows:**

11   **JUDGE KABEL:** Please proceed.

12   **DIRECT EXAMINATION BY MR. JUSTIN BELLO**

13   **MR. BELLO:** Thank you, Your Honor. Good morning, Mr. Latour. How are you  
14   doing today?

15   **MR. LATOUR:** I'm doing great and yourself?

16   **MR. BELLO:** I'm fine. Can you please state your name and business and address  
17   for the record?

18   **MR. LATOUR:** Yes. I'm Shalon Latour. I'm representing Service International  
19   SWLA of 3530 Hecker Road, Iowa, LA 70647.

20   **MR. BELLO:** Thank you. And would you have any objections to just calling the  
21   company Service International?

22   **MR. LATOUR:** No, sir, not at all.

1   **MR. BELLO:** Okay. Thank you. Okay. Tell me, what's your role with the  
2   company?

3   **MR. LATOUR:** I'm pretty much owner, let's see, I do everything from the bottom  
4   to the top as far as, you know, procuring work from maintenance to -- I mean we're  
5   a small company, so I do a lot of everything myself right now. Yes, sir.

6   **MR. BELLO:** Okay. You indicated you're the owner?

7   **MR. LATOUR:** Yes, sir. I am.

8   **MR. BELLO:** So you're 100 percent owner?

9   **MR. LATOUR:** Yes, sir, I am.

10   **MR. BELLO:** Are there any parent companies or any other related companies?

11   **MR. LATOUR:** No, sir.

12   **MR. BELLO:** Okay.

13   **MR. LATOUR:** No, sir.

14   **MR. BELLO:** Thank you. Tell me about your work experience.

15   **MR. LATOUR:** Okay. I started in transportation around 2003 as a local company  
16   called Louisiana Tank. Started with my first truck, built up a little fleet there then  
17   I started that company, Latour International, 2003, incorporated in 2005. Rolled  
18   with that as a sub-contractor for a while, then created Service International in 2012  
19   and we started off hauling hot shot to hauling tankers and working for Waste  
20   Management primarily.

21   **MR. BELLO:** Okay. So from 2003 to present, you've been in the transportation  
22   industry?

23   **MR. LATOUR:** Yes, sir.

1   **MR. BELLO:** Have you done any driving, dispatching, what specifically have  
2   you done?

3   **MR. LATOUR:** Previous to that, I was a disposal operator and dispatching as  
4   well, yes, sir.

5   **MR. BELLO:** Okay. Thank you. And again, you're familiar with all areas of  
6   Service International, especially its fitness as it's going to seek to prove today?

7   **MR. LATOUR:** Yes, sir.

8   **MR. BELLO:** Okay. Thank you. Could you tell us just a little bit about Service  
9   International? What does the company currently do?

10   **MR. LATOUR:** Currently, we haul for waste management hauling leachate water  
11   out of the CWM, Chemical Waste Management facility in Sulphur, Louisiana. We  
12   haul to Deer Park, Texas to Texas Molecular and to US Ecology in Winnie, Texas.

13   **MR. BELLO:** Okay. So just to confirm, you're not currently hauling any  
14   Commission regulated waste?

15   **MR. LATOUR:** No, sir.

16   **MR. BELLO:** Okay. Thank you. So you indicated you do haul from Louisiana to  
17   Texas. Do you have any operations in states other than those two?

18   **MR. LATOUR:** No, sir.

19   **MR. BELLO:** Okay. And you only work for Waste Management currently?

20   **MR. LATOUR:** Yes, sir.

21   **MR. BELLO:** Thank you. If you could, Mr. Latour, you have a series of  
22   documents that you provided to the tribunal as well as myself. If you could, turn  
23   to that first document that was marked as A.

1    **MR. LATOUR:** Yes, sir.

2    **MR. BELLO:** Do you recognize that document?

3    **MR. LATOUR:** Yes, sir. That was the entry application for the LPSC.

4    **MR. BELLO:** Okay.

5    **MR. LATOUR:** Yes, sir.

6    **MR. BELLO:** So this is the application that we're here about at this hearing,

7    correct?

8    **MR. LATOUR:** Yes, sir. Application with various documents that was needed to

9    file the application.

10   **MR. BELLO:** Thank you. And if I -- if you would, just bear with me. I'm going

11   to go through this to make sure everything's accurate. Did you actually fill out this

12   document?

13   **MR. LATOUR:** I did.

14   **MR. BELLO:** Thank you. So again, it indicates the name of the company,

15   yourself as the authorized representative. 3530 Hecker Road, Iowa, Louisiana. Is

16   that the business address for the company?

17   **MR. LATOUR:** Yes, sir.

18   **MR. BELLO:** And it's still the business address?

19   **MR. LATOUR:** Yes, sir.

20   **MR. BELLO:** Okay. It also indicates that Service International is a Louisiana

21   Domestic Limited Liability Company, that's correct?

22   **MR. LATOUR:** Yes, sir, it is.

23   **MR. BELLO:** And it was formed in January of 2013?

1     **MR. LATOUR:** Yes, sir.

2     **MR. BELLO:** If you could, turn to that second page. Up at the top, it indicates

3     the ownership, 100 percent for yourself; is that still accurate?

4     **MR. LATOUR:** Yes, sir.

5     **MR. BELLO:** Thank you. Now at the bottom of the page, again confirm for me

6     that you are seeking to haul all three types of Commission regulated waste.

7     **MR. LATOUR:** Yes, sir. I am.

8     **MR. BELLO:** And that is statewide as is indicated on the next page?

9     **MR. LATOUR:** Yes, sir.

10    **MR. BELLO:** Thank you. At the bottom of this next page, it indicates that 3530

11    Hecker Road as the terminal. Is that still accurate?

12    **MR. LATOUR:** Well, I use a lay down yard in Sulphur, Louisiana, 2700 Ruth

13    Street now that we've parked some of our equipment and our home office right now

14    is at that Hecker Road address.

15    **MR. BELLO:** Okay. So that's Ruth Street, R-U-T-H?

16    **MR. LATOUR:** Yes, sir.

17    **MR. BELLO:** Okay. Thank you. And again, that's where your trucks are housed?

18    **MR. LATOUR:** Yes, sir.

19    **MR. BELLO:** Okay. And that's where they leave out to go to work?

20    **MR. LATOUR:** Yes, sir.

21    **MR. BELLO:** Okay. Moving back to what was marked as Exhibit A. If you could

22    turn the page for me. Again, is that your signature under the verification that was

23    also notarized?

1     **MR. LATOUR:** Yes, sir.

2     **MR. BELLO:** Okay. Thank you. Please turn to the next page. This appears to

3     be one of the attachments to the exhibit. What is that attachment?

4     **MR. LATOUR:** It's -- far as the company list.

5     **MR. BELLO:** The vehicle list, I believe it is?

6     **MR. LATOUR:** Yes, sir.

7     **MR. BELLO:** Okay.

8     **MR. LATOUR:** Yes, sir.

9     **MR. BELLO:** Is that accurate to date or is there an updated vehicle list?

10    **MR. LATOUR:** No, there's an updated version that I had attached in one of the

11    following documents.

12    **MR. BELLO:** Okay. Thank you. If you could, turn to the next page. It appears

13    to be a continuation of the vehicle list; is that correct?

14    **MR. LATOUR:** Yes, sir.

15    **MR. BELLO:** Thank you. What's that next page?

16    **MR. LATOUR:** Secretary of State -- that's my articles of organization when the

17    company was created.

18    **MR. BELLO:** Okay. And again, the articles of organization are attached, correct?

19    **MR. LATOUR:** Yes, sir.

20    **MR. BELLO:** And that is an accurate copy to the best of your understanding?

21    **MR. LATOUR:** Yes, sir. It is.

22    **MR. BELLO:** I also see an initial report in there; is that correct?

23    **MR. LATOUR:** Yes, sir.



1   **MR. BELLO:** Thank you. If you could, turn past -- excuse me, past the Secretary  
2   of State documents to what appears to be a corporate structure document.

3   **MR. LATOUR:** Yes, sir.

4   **MR. BELLO:** It says Service International of SWLA at the top. Again, it indicates  
5   yourself as CEO, that's correct?

6   **MR. LATOUR:** Yes, sir.

7   **MR. BELLO:** Who are the other individuals indicated on this page?

8   **MR. LATOUR:** Yes, sir. That's some of my family members who are helping  
9   me out when the company gets bigger. We're looking at -- or granted this  
10   application, there's further things that we'd like to do and this will be the corporate  
11   structure. My brother would be the vice president, my dad will help me out with,  
12   you know, dispatch and my wife will be my office manager.

13   **MR. BELLO:** Okay. Your brother would be Nicholas Latour?

14   **MR. LATOUR:** Yes, sir. And my dad is Oris Latour.

15   **MR. BELLO:** Oris Latour. Okay. And then Jessica Latour would be office  
16   manager?

17   **MR. LATOUR:** Yes, sir.

18   **MR. BELLO:** All right. And these are all -- these folks still hold these positions  
19   currently?

20   **MR. LATOUR:** Yes, sir.

21   **MR. BELLO:** Thank you. Are they all on the payroll of the company?

1   **MR. LATOUR:** Not currently. They're just helping out until -- like we just got  
2   getting everything back started from, you know, COVID and everything else. Yes,  
3   sir.

4   **MR. BELLO:** I understand. Thank you. Again, the next page appears to be a  
5   federal -- FMCSA printout; is that correct? Or a USDOTD I should say?

6   **MR. LATOUR:** Yes, sir. USDOTD.

7   **MR. BELLO:** Hold it up for you. It should be right after the corporate structure  
8   that we just looked at.

9   **MR. LATOUR:** Yes, sir. Yeah, that's from the -- get that from the USDA website  
10   for the company looking at --

11   **MR. BELLO:** It appears that y'all haven't had any inspections by the USDOT; is  
12   that correct?

13   **MR. LATOUR:** Not since -- no, sir. No, sir.

14   **MR. BELLO:** Is that due to the age of the company basically?

15   **MR. LATOUR:** Correct. Yes, sir.

16   **MR. BELLO:** Okay. Actually, let me revisit that. I know the company was -- it  
17   was indicated the company founded in 2013, correct?

18   **MR. LATOUR:** Correct.

19   **MR. BELLO:** But there was some time where it was inactive?

20   **MR. LATOUR:** Yes, it was. Yes, sir.

21   **MR. BELLO:** Could you kind of explain what that -- what was going on there?

22   **MR. LATOUR:** Yes. We had started off, we were doing processing of a merger  
23   that in 2017 that didn't -- it fell through and from that point, we were shifting gears

1 and going a different direction so the company laid dormant until actually  
2 December of last year.

3 **MR. BELLO:** Okay. Thank you.

4 **MR. LATOUR:** Yes, sir.

5 **MR. BELLO:** So that would explain why there are no inspections?

6 **MR. LATOUR:** Yes, sir.

7 **MR. BELLO:** Thank you. What's the next page after that USDOT document?

8 **MR. LATOUR:** We have, let's see, that one goes to the financials.

9 **MR. BELLO:** It appears to have a series of names and phone number contacts.

10 **MR. LATOUR:** Oh, yes, sir. That's the -- my driver list and the contact  
11 information.

12 **MR. BELLO:** Okay. It has several driver names, these are all individuals that are  
13 employed by Service International?

14 **MR. LATOUR:** Yes, sir, mechanic, CPA and, you know, dispatch, who need to  
15 call for payroll different things like that. This is all put in, you know, each truck so  
16 they can know who to call, who to contact for anything. Yes, sir.

17 **MR. BELLO:** Thank you. And again, that continues on to the next page?

18 **MR. LATOUR:** Yes, sir.

19 **MR. BELLO:** And all that information is still accurate?

20 **MR. LATOUR:** Yes, sir.

21 **MR. BELLO:** Thank you. The next page indicates a financial document that was  
22 redacted as confidential, correct?

23 **MR. LATOUR:** Yes, sir.

1   **MR. BELLO:** And you have an updated version of that financial that you will be  
2   intending to submit later?

3   **MR. LATOUR:** Yes, sir. It's actually included into Line B. Yes, sir.

4   **MR. BELLO:** The next page, I have kind of a blurry copy. Do you happen to  
5   know what that was?

6   **MR. LATOUR:** That was the confident file.

7   **MR. BELLO:** Oh, okay. That's been redacted, I understand.

8   **MR. LATOUR:** Yes, sir.

9   **MR. BELLO:** Thank you. And what's that following page?

10   **MR. LATOUR:** That was the equipment list that is filing for the ACORD  
11   insurance documents, basically showing what's actually on the insurance  
12   document.

13   **MR. BELLO:** Okay.

14   **MR. LATOUR:** Showing that we have all our insurance and our excess policies  
15   and everything to dispose of and haul in Louisiana.

16   **MR. BELLO:** Okay. And all these -- all these policies are still accurate and up to  
17   date?

18   **MR. LATOUR:** Yes, sir.

19   **MR. BELLO:** Thank you. And I believe there's also a safety manual that is  
20   attached as well, correct?

21   **MR. LATOUR:** Yes, sir.

22   **MR. BELLO:** Thank you. And you also have additional safety manuals that are  
23   more robust than these?

1   **MR. LATOUR:** Yes, sir. This is just a general safety manual that we put inside  
2   the truck that's the driver copy version.

3   **MR. BELLO:** Great, thank you. So again, Mr. Latour, all of the information and  
4   documents attached to this exhibit are accurate, other than the updates, to the best  
5   of your knowledge?

6   **MR. LATOUR:** Yes, sir.

7   **MR. BELLO:** Okay. And is it your intention to introduce this document into the  
8   record as Exhibit A at this time?

9   **MR. LATOUR:** Yes, sir.

10   **JUDGE KABEL:** And you have no objection?

11   **MR. BELLO:** No objection, Your Honor.

12   **JUDGE KABEL:** All right. Then Exhibit A is admitted.

13   **MR. BELLO:** Again, Mr. Latour, confirm for me that the company is currently in  
14   good standing with Louisiana Secretary of State.

15   **MR. LATOUR:** Yes, sir. It is.

16   **MR. BELLO:** And does the company currently hold any LPSC certificates?

17   **MR. LATOUR:** We have the saltwater certificate.

18   **MR. BELLO:** Okay.

19   **MR. LATOUR:** Yes.

20   **MR. BELLO:** And you're in compliance with all the Commission's rules relative  
21   to that certificate --

22   **MR. LATOUR:** Yes, sir. I am.

23   **MR. BELLO:** -- to the best of your understanding?

1     **MR. LATOUR:** Yes, sir.

2     **MR. BELLO:** Thank you. And again, I may have already asked this but I just  
3     want to confirm with you, there is no indirect ownership of the company. You are  
4     the direct owner?

5     **MR. LATOUR:** I am sole owner, yes, sir.

6     **MR. BELLO:** Okay. Thank you. And to the best of your understanding, this  
7     document was filed and published in the Commission's bulletin, correct?

8     **MR. LATOUR:** Yes, sir.

9     **MR. BELLO:** And there were no protests or interventions filed?

10    **MR. LATOUR:** No protests, no, sir.

11    **MR. BELLO:** And again, it's your understanding that the company satisfies all of  
12    the requirements in order to receive the certificate it's seeking?

13    **MR. LATOUR:** Yes, sir.

14    **MR. BELLO:** We briefly touched on the insurance policy when we went through  
15    Exhibit A but again, just confirm for me that you do have insurance on file with the  
16    Commission that meets all of its requirements?

17    **MR. LATOUR:** Yes, sir.

18    **MR. BELLO:** And again, that insurance covers both your equipment and your  
19    drivers?

20    **MR. LATOUR:** Yes, sir.

21    **MR. BELLO:** Thank you. Mr. Latour, now I'd like to ask you a couple questions  
22    about the financial background of the company.

23    **MR. LATOUR:** Yes, sir.

1   **MR. BELLO:** Would you give us kind of an overview of how was the company  
2   initially financed or at least since its most recent operations in 2020.

3   **MR. LATOUR:** I took it out of personal funds. We were able to purchase all the  
4   equipment, we have no notes. We have a, you know, our ARs. We have good ARs,  
5   we have good income coming in and basically, if, you know, if I do need more to  
6   grow or do whatever, I do have other funds that I can contribute to the company.

7   **MR. BELLO:** Thank you, Mr. Latour. There is a document that you've provided  
8   in this book which is marked as Exhibit B. Could you tell us what this document  
9   is?

10   **MR. LATOUR:** Yes, sir. That's the personal financial statement updated as of  
11   4/5/2021.

12   **MR. BELLO:** Thank you. And you previously indicated when we looked at  
13   Exhibit A that with the application you submitted a similar statement, it was just an  
14   earlier version.

15   **MR. LATOUR:** Yes, sir.

16   **MR. BELLO:** Okay. And again, this document indicates that you do have cash  
17   on hand that you could inject into the company should it be necessary.

18   **MR. LATOUR:** Yes, sir.

19   **MR. BELLO:** And you are willing to do that if necessary?

20   **MR. LATOUR:** Yes, sir.

21   **MR. BELLO:** Does the company also have some cash on hand from operations  
22   or is it anticipated to have cash soon?

1   **MR. LATOUR:** Yes, sir. Right now it has around [REDACTED] in which we have  
2   like [REDACTED] in ARs and, you know, if we do need more we can always do  
3   factoring and different things to get creative to put more income into the company  
4   or cash liquid.

5   **MR. BELLO:** Oh, thank you. And Mr. Latour, any numbers we discuss as part  
6   of these financial documents, would you like to keep those confidential and redact  
7   from the record?

8   **MR. LATOUR:** Yes, sir. Please do.

9   **JUDGE KABEL:** Okay. The court reporter is directed to redact any numerical  
10   values that we might discuss.

11   **MR. BELLO:** Thank you, Your Honor. Mr. Latour, has the company ever filed  
12   for bankruptcy?

13   **MR. LATOUR:** No, sir.

14   **MR. BELLO:** Is the company up to date with all of its state and federal tax filings?

15   **MR. LATOUR:** Yes, sir.

16   **MR. BELLO:** Has it ever been subject to any state, federal or other tax audits to  
17   your knowledge?

18   **MR. LATOUR:** No, sir.

19   **MR. BELLO:** Has the company ever had issue with any payroll issues paying its  
20   employees?

21   **MR. LATOUR:** No, sir.

22   **MR. BELLO:** I believe in data requests, you indicated that you use an outside  
23   company to handle payroll, ADP; is that correct?



1    **MR. LATOUR:** Yes, sir. I use ADP.

2    **MR. BELLO:** You still use them?

3    **MR. LATOUR:** Yes, sir, I do.

4    **MR. BELLO:** Thank you. And do you anticipate that you'll have an increase of  
5    income if the certificate you're seeking today is granted?

6    **MR. LATOUR:** Yes, sir. Significant.

7    **MR. BELLO:** Thank you. I know you indicated that the company's been financed  
8    by yourself personally, but do you use any banks or institution -- financial  
9    institutions, if necessary?

10   **MR. LATOUR:** Yes. In which I can -- in the future, I'd like to get a line of credit  
11   probably with a local bank called V Bank. Just get a line on the equipment just in  
12   case of any unforeseeables or anything I need in the future.

13   **MR. BELLO:** Sure. But right now, you don't need it?

14   **MR. LATOUR:** No, sir. I don't need anything else.

15   **MR. BELLO:** To your knowledge, are there any financial restrictions that would  
16   prohibit the company from undertaking any work under the certificate that it's  
17   seeking?

18   **MR. LATOUR:** No, sir.

19   **MR. BELLO:** We'll talk more about the equipment or a little more about the  
20   equipment later but if you could, just confirm, is that equipment owned or leased  
21   or --

22   **MR. LATOUR:** All owned, yes, sir.

23   **MR. BELLO:** Okay. Is it subject to any financing like liens or anything like that?

1   **MR. LATOUR:** No, sir. In which I -- correct that. I do have six trailers leased  
2   but as soon as the lease is over, I actually just bought 10 trailers that I'm replacing  
3   with my own.

4   **MR. BELLO:** Okay. So those will be phased out?

5   **MR. LATOUR:** Yes, sir.

6   **MR. BELLO:** So once those are phased out, the company will own all of its  
7   equipment?

8   **MR. LATOUR:** Yes, sir.

9   **MR. BELLO:** And on those leased ones, you're up to date on all payments,  
10   correct?

11   **MR. LATOUR:** Yes, sir.

12   **MR. BELLO:** And I can't recall if we did this, but Mr. Latour, is it your intention  
13   to introduce into the record the document in front of us, which you've marked as  
14   Exhibit B?

15   **MR. LATOUR:** Yes, sir.

16   **MR. BELLO:** And did you want to introduce that confidentially under Rule 12.1  
17   of the Commission's rules?

18   **MR. LATOUR:** Yes, sir.

19   **MR. BELLO:** No objection.

20   **JUDGE KABEL:** All right. Then Exhibit B is admitted under seal.

21   **MR. BELLO:** Thank you. Mr. Latour, if you could confirm for me that the  
22   company does have a USDOT number, correct?

23   **MR. LATOUR:** Yes, sir, it does.

1    **MR. BELLO:** Is that Number 2375380?

2    **MR. LATOUR:** Yes, sir.

3    **MR. BELLO:** That's what was indicated in the application.

4    **MR. LATOUR:** Yes, sir.

5    **MR. BELLO:** It was also indicated in the application and in documents that were

6    given to Commission Staff that the company also maintains an MC Number of

7    815293-P; is that correct?

8    **MR. LATOUR:** Yes, sir, that is correct.

9    **MR. BELLO:** You also have a Texas Commission of Environmental Quality

10   Number LAR000089706?

11   **MR. LATOUR:** That is correct.

12   **MR. BELLO:** And all -- are all those permits up to date?

13   **MR. LATOUR:** Yes, sir, they are.

14   **MR. BELLO:** Okay. And that Texas permit, what does that grant you the

15   authority to do?

16   **MR. LATOUR:** To be able to discharge if any products within the state of

17   Louisiana -- I mean state of Texas.

18   **MR. BELLO:** Okay. Thank you. And if there's any additional permits in

19   Louisiana other than the one you seek today such as Department of Environmental

20   Quality permit, would you be able to obtain that?

21   **MR. LATOUR:** Yes, sir.

1   **MR. BELLO:** Okay. And so again, it's your understanding that the company  
2   holds or is capable of acquiring all of the necessary authorizations required by any  
3   and all regulatory authorities for the transportation of waste?  
4   **MR. LATOUR:** Yes, sir.  
5   **MR. BELLO:** Thank you. If you could, turn to what was marked as Exhibit C  
6   that you provided. Could you -- do you have that document in front of you?  
7   **MR. LATOUR:** Yes, sir.  
8   **MR. BELLO:** And what is that document?  
9   **MR. LATOUR:** That is basically showing that I'm active and in good standing  
10   with the state of Louisiana from the Secretary of State.  
11   **MR. BELLO:** And is it your intention to introduce this document into the record  
12   at this time?  
13   **MR. LATOUR:** Yes, sir.  
14   **JUDGE KABEL:** Your --  
15   **MR. BELLO:** No objection, Your Honor.  
16   **JUDGE KABEL:** All right. Exhibit C is admitted.  
17   **MR. BELLO:** How many total employees does Service International have  
18   currently?  
19   **MR. LATOUR:** Around 10.  
20   **MR. BELLO:** Okay. And how many of those are drivers?  
21   **MR. LATOUR:** Seven.  
22   **MR. BELLO:** Seven. And are they all operating for Waste Management in  
23   Louisiana to Texas?

1   **MR. LATOUR:** Yes, sir. I have six permanent and one part time.

2   **MR. BELLO:** Okay. Thank you. Sorry to jump out of order, Mr. Latour, but if

3   you could go to what was marked as G in your exhibit book, I believe this is the

4   updated equipment list; is that correct?

5   **MR. LATOUR:** Yes, sir, it is.

6   **MR. BELLO:** Okay. And again, since applying with the Commission, you've

7   added a couple new trucks, is that my understanding?

8   **MR. LATOUR:** Yes, sir.

9   **MR. BELLO:** What types of trucks?

10   **MR. LATOUR:** They're Western Star, same trucks I had. 2013 models with

11   around 20 to 50,000 miles on all of them.

12   **MR. BELLO:** Okay.

13   **MR. LATOUR:** Two additional trucks and we added some more trailers.

14   **MR. BELLO:** Okay. So that first page is all the trucks, correct?

15   **MR. LATOUR:** Yes, sir.

16   **MR. BELLO:** And the second page is the trailer list?

17   **MR. LATOUR:** Yes, sir.

18   **MR. BELLO:** Okay. And all of this equipment is in good working order to your

19   knowledge?

20   **MR. LATOUR:** Yes, sir.

21   **MR. BELLO:** Is this all going to be used for Commission regulated work or for

22   some non-regulated work?

23   **MR. LATOUR:** Everything will be for regulated work.

1   **MR. BELLO:** And you had previously indicated that all these -- all of this  
2   equipment other than those select leased trailers are owned by the company?  
3   **MR. LATOUR:** Yes, sir.  
4   **MR. BELLO:** Do you intend to utilize any owner operators?  
5   **MR. LATOUR:** No, not at the time being, no, sir.  
6   **MR. BELLO:** But if you need them in the future, you --  
7   **MR. LATOUR:** Yes, sir.  
8   **MR. BELLO:** -- you would like to, okay. You understand that in the future owner  
9   operator leases need to be filed with the Commission?  
10   **MR. LATOUR:** Yes, sir.  
11   **MR. BELLO:** Tell me about the maintenance for your trucks.  
12   **MR. LATOUR:** Sure. Basically, we follow -- every two weeks, we do a general,  
13   you know, walk through, greasing, maintenance. Every 12,000 miles we do oil  
14   changes. You know, of course drivers do their pre-trip, post-trip. You know, they  
15   see anything, they call. We get a mechanic out and do our maintenance but we do  
16   our regular two-week maintenance. We do overview then every time we do an oil  
17   change, go through everything. Make sure everything's great. We record  
18   everything, general maintenance program.  
19   **MR. BELLO:** Okay. Do you have mechanics on Staff?  
20   **MR. LATOUR:** Yes, sir, I do.  
21   **MR. BELLO:** How many?  
22   **MR. LATOUR:** I only have one.  
23   **MR. BELLO:** One. Do you ever use any outside mechanics if necessary?

1    **MR. LATOUR:** If it was a major -- something major, I'd use a local freightliner  
2    dealership, Martin Automotive if I had to.

3    **MR. BELLO:** Okay. Do your drivers do pre- and post trip inspections?

4    **MR. LATOUR:** Yes, sir.

5    **MR. BELLO:** And do they keep records of those inspections?

6    **MR. LATOUR:** Yes, sir. We have a two-part pre- and post-trip binder that, you  
7    know, has a carbon copy and we also have it on our onboard E-log system where  
8    they can do it either way.

9    **MR. BELLO:** Okay.

10   **MR. LATOUR:** Yes, sir.

11   **MR. BELLO:** So you have some GPS systems, electronic systems --

12   **MR. LATOUR:** Yes, sir.

13   **MR. BELLO:** -- in the truck?

14   **MR. LATOUR:** Yes, sir.

15   **MR. BELLO:** What kind of system if you could give us an --

16   **MR. LATOUR:** It's a Samsara tracking system, GPS where they can do their logs,  
17   they can do pre-trip/post trip. And actually, I even do some of my maintenance on  
18   there to notify me when the trucks get X amount of miles to do the oil changes.  
19   Yes, sir.

20   **MR. BELLO:** Does it have a speed regulator on it?

21   **MR. LATOUR:** Yes, sir.

22   **MR. BELLO:** What's that speed?

1   **MR. LATOUR:** We do 76 as far as the speed and it lets me know hard braking,  
2   excessive speeding or anything of that nature.

3   **MR. BELLO:** Thank you. Oh, and do the trucks have any cameras on them as  
4   part of --

5   **MR. LATOUR:** We are in the process of getting the cameras for accident, you  
6   know.

7   **MR. BELLO:** Okay. And again, if you could just confirm that the company -- all  
8   these vehicles and trailers are in good working order.

9   **MR. LATOUR:** Yes, sir. All the equipment is in great working order.

10   **MR. BELLO:** Thank you. And you'd also indicated earlier that you do have the  
11   Hecker Road, Iowa location but the Ruth Street in Sulphur is what functions as your  
12   terminal effectively?

13   **MR. LATOUR:** Correct. Yes, sir.

14   **MR. BELLO:** You have plans for any additional terminals if necessary?

15   **MR. LATOUR:** I plan on getting a facility or move everything from Sulphur to  
16   probably Highway 90, 258. Highway 90 in Lake Charles, Louisiana.

17   **MR. BELLO:** Okay.

18   **MR. LATOUR:** I'm actually in the process of getting everything finalized with  
19   the purchase.

20   **MR. BELLO:** Okay. And Your Honor, if you wouldn't mind, if we could just  
21   introduce Exhibit G later to keep it all in order.

22   **JUDGE KABEL:** Sure.



1   **MR. BELLO:** Thank you. And Mr. Latour, now I'd like to ask you a couple  
2   questions about your hiring process and your safety programs. If you could, what  
3   does the hiring process look like for your company with a new driver?

4   **MR. LATOUR:** Okay. Well, of course, getting a driver, you know, we do local  
5   advertising. Then when we do get the -- a driver call, we call them in. Do verbal  
6   interview. We get the driver request to do the MVR backup. Before they can do  
7   the MVR, they do the driver application. We send them in for a drug screen after  
8   everything's cleared, make sure they cleared from insurance. Then we put them  
9   with a ride along with a experienced driver, make sure they know everything until  
10   they feel comfortable to be able to do the job on their own. Of course, we go  
11   through all our safety paperwork, you know, dos and don'ts and each facility has  
12   their own protocol so we have to make sure that they understand them, you know,  
13   certain routes they have to take once they feel comfortable, then they start on their  
14   own.

15   **MR. BELLO:** Okay. About how long does that ride along program last?

16   **MR. LATOUR:** Some guys, two or three days, some will take a week. It's all  
17   about the person, you know, until they feel 100 percent confident, we do not let  
18   them, you know, go out.

19   **MR. BELLO:** And that was my next question. You wouldn't put anybody on the  
20   road unless you were sure that they were going to be a safe driver, correct?

21   **MR. LATOUR:** Yes, sir. Yes, sir.

22   **MR. BELLO:** And you did mention as part of that hiring process, you ensure that  
23   the drivers go through all of your safety programs, correct?

1   **MR. LATOUR:** Yeah. And they have to meet a -- 25 years or older, at least two  
2   years driving over the road experience or tanker experience. Must, of course, have  
3   your Class A with X endorsement, clean driving record, no criminal record, so  
4   small pool but we, you know, we make sure everybody is road worthy for our  
5   company, you know. Yes, sir.

6   **MR. BELLO:** Thank you. And as far as your current drivers, do you have any  
7   pending insurance claims, workers' compensation claims?

8   **MR. LATOUR:** No, sir.

9   **MR. BELLO:** Okay. Thank you. And I believe in your data requests, you actually  
10   indicated you've never had a workers' compensation claim.

11   **MR. LATOUR:** Never had a claim since 2003 and we've had roughly 8 or 9  
12   employees, you know, from since then. Yes, sir.

13   **MR. BELLO:** Okay. Great. Have you ever received just any complaints from  
14   any customers or the public in general about your drivers?

15   **MR. LATOUR:** No, sir. No, sir.

16   **MR. BELLO:** I believe I asked you this earlier, but just to make sure I get it again,  
17   you don't have any outstanding compliance issues in other states, no regulatory  
18   violations?

19   **MR. LATOUR:** No, sir.

20   **MR. BELLO:** Do you conduct regular safety meetings?

21   **MR. LATOUR:** Yes, sir. We do quarterly safety meetings and we document  
22   everything. Talk about, you know, pinch points, different things, different aspects  
23   you might encounter in a job and the biggest thing is, of course, the site safety, you

1 know, everybody -- that's how you get kicked off of a job or lose a contract so you  
2 want to make sure you take care of the, you know, your vendors and whomever you  
3 work for. Yes, sir.

4 **MR. BELLO:** Okay. Do you also do job specific safety meetings if necessary?

5 **MR. LATOUR:** Yes, sir.

6 **MR. BELLO:** Okay. Thank you. Mr. Latour, the next document I believe we're  
7 at D now which has a placeholder for an updated -- it's indicated it's updated safety  
8 manual on a flash drive. Has that been provided to the tribunal, that flash drive?

9 **MR. LATOUR:** Yes, sir. It has.

10 **MR. BELLO:** Could you tell us what's on that flash drive?

11 **MR. LATOUR:** It has various things from hot work, basically, you know, just say  
12 we're doing a safety meeting, something we'd pop up for hot work safety basically  
13 cell phone, you know, cell phone safety, how to operate a vacuum truck, you know,  
14 bleeding and how to loading -- checking your pumps. The general safety manual.  
15 We have the COVID, basically an OSHA standard COVID program, things of that  
16 nature. Yes, sir.

17 **MR. BELLO:** Okay. So again, earlier when we looked at Exhibit A, you had that  
18 kind of brief version --

19 **MR. LATOUR:** Compressed, yes, sir.

20 **MR. BELLO:** -- of the policy. This is the more robust?

21 **MR. LATOUR:** Yes, sir.

22 **MR. BELLO:** Okay. The full policy of the company?

23 **MR. LATOUR:** Yes, sir.

1   **MR. BELLO:** And is it your intention to introduce at this time the electronic copy  
2   of that safety manual?

3   **MR. LATOUR:** Yes, sir.

4   **JUDGE KABEL:** Staff has no objection?

5   **MR. BELLO:** No objection.

6   **JUDGE KABEL:** All right. Exhibit D is admitted.

7   **MR. BELLO:** What's your drug and alcohol policy for your drivers and  
8   employees?

9   **MR. LATOUR:** You have to meet a 25 percent random drug safety every year.  
10   Basically, I use the pathology lab in Lake Charles, Louisiana and they help out with  
11   the randoms. Of course, you have to do pre- and post-accident. If something was  
12   to happen, we do the drug and alcohol panel and other than that, we follow up with  
13   that randoms.

14   **MR. BELLO:** And y'all do it at hire as well?

15   **MR. LATOUR:** Yes, sir.

16   **MR. BELLO:** Do you ever have on suspicion testing, if necessary?

17   **MR. LATOUR:** We do have that, haven't had to yet, but --

18   **MR. BELLO:** It's possible --

19   **MR. LATOUR:** Yes, sir.

20   **MR. BELLO:** Okay. And again, so you have -- your policy is ultimately at a zero  
21   -- you don't allow drug and alcohol?

22   **MR. LATOUR:** No. It's -- zero, zero.

23   **MR. BELLO:** Zero tolerance?

1    **MR. LATOUR:** Zero tolerance.

2    **MR. BELLO:** Thank you.

3    **MR. LATOUR:** Yes, sir.

4    **MR. BELLO:** What's your cell phone policy for your drivers?

5    **MR. LATOUR:** No use while driving, you know, you have your hand helds -- I

6    mean your -- the ones they can put around their neck if need be for emergencies but

7    no cell phone use while operation of the vehicle.

8    **MR. BELLO:** And you also indicated earlier that you do have some electronic

9    systems on your truck and that you were looking at additional electronic systems,

10   the cameras.

11   **MR. LATOUR:** Yes, sir.

12   **MR. BELLO:** Does that help with the safety aspect of your company?

13   **MR. LATOUR:** It does. It makes -- it's like someone always watching you, far

14   as, you know, you know if your excessive speeding or braking that I will know.

15   **MR. BELLO:** Okay. And I understand that it's a smaller company. Do y'all have

16   a full time safety manager or is that?

17   **MR. LATOUR:** I do everything.

18   **MR. BELLO:** That's your -- okay.

19   **MR. LATOUR:** Yes, sir.

20   **MR. BELLO:** And so you conduct the safety meetings that we discussed earlier?

21   **MR. LATOUR:** Yes, sir, I do.

1     **MR. BELLO:** Mr. Latour, so please confirm for me that the company has in place  
2     or is capable of establishing a safety program necessary for the safe and efficient  
3     transportation of waste for disposal.

4     **MR. LATOUR:** Yes, sir.

5     **MR. BELLO:** If you could turn to what was marked -- what you marked as Exhibit  
6     E. Do you recognize that document?

7     **MR. LATOUR:** Yes, sir. That's basically stating the USDA -- USDOT -- the  
8     company number, MC number and it's just a copy of the Texas disposal.

9     **MR. BELLO:** I think you may have jumped to F. We're at the -- it looks like the  
10    --

11    **MR. LATOUR:** Oh, sorry, sorry.

12    **MR. BELLO:** Phone.

13    **MR. LATOUR:** I'm sorry, I apologize.

14    **MR. BELLO:** That's okay.

15    **MR. LATOUR:** Yeah, that's the no phone mobile restriction. Just a generic safety  
16    on when to use your phone, when not to use your phones, things of that nature.

17    **MR. BELLO:** So this is the cell phone policy --

18    **MR. LATOUR:** Yes, sir.

19    **MR. BELLO:** -- that your drivers would follow?

20    **MR. LATOUR:** Yes, sir. And it's basically the standard FMCSA rule guideline.

21    **MR. BELLO:** And is it your intention to introduce this document into the record  
22    as Exhibit E?

23    **MR. LATOUR:** Yes, sir. Sorry.

1     **MR. BELLO:** No objection, Your Honor,

2     **JUDGE KABEL:** Exhibit E is admitted.

3     **MR. BELLO:** Now turning to Exhibit F, you had previously started describing

4     that document. If you could, just go over that description one more time.

5     **MR. LATOUR:** Yes, sir. This is from the USDOTD -- USDOT, sorry. The

6     number for the company, the MC number, information about the company and from

7     the Texas TQ permit number to be able to dispose of waste in Texas.

8     **MR. BELLO:** So that Texas portion, that's that last page?

9     **MR. LATOUR:** Yes, sir.

10    **MR. BELLO:** Okay. Mr. Latour, is it your intention to introduce what's been

11    marked as Exhibit F, in globo, at this time?

12    **MR. LATOUR:** Yes, sir.

13    **MR. BELLO:** No objection, Your Honor.

14    **JUDGE KABEL:** All right. Exhibit F, in globo, is admitted.

15    **MR. BELLO:** And Mr. Latour, we had previously gone over Exhibit G, which is

16    the updated equipment list. Is it your intention to introduce that document into the

17    record at this time?

18    **MR. LATOUR:** Yes, sir.

19    **MR. BELLO:** Thank you.

20    **JUDGE KABEL:** No objection from Staff?

21    **MR. BELLO:** No objection.

22    **JUDGE KABEL:** All right. Exhibit G is admitted.

1   **MR. BELLO:** Mr. Latour, I failed to ask you earlier when we were talking about  
2   safety, are you a member of any safety networks like ISNetworld, Avetta?

3   **MR. LATOUR:** I was previously with ISNetworld and I do have intentions of  
4   getting back with ISNetworld.

5   **MR. BELLO:** Okay. So if you had any customers that required that, you would -  
6   -

7   **MR. LATOUR:** Correct. Yes, sir. You have to have ISNetworld and Class A  
8   plus rating for your workers' comp, a lot of companies require. Yes, sir, but we do  
9   plan on getting back with ISNetworld.

10   **MR. BELLO:** Okay. And one other question about employees of the company.  
11   If this authority is granted, do you see the need that you might hire additional drivers  
12   and employees?

13   **MR. LATOUR:** Yes, sir. Yes, sir.

14   **MR. BELLO:** Now if you could, just confirm for me. If the certificate that you're  
15   seeking here today is granted, you intend to comply with all the rules and  
16   regulations of the Commission, correct?

17   **MR. LATOUR:** Yes, sir, I do.

18   **MR. BELLO:** That would include renewing and registering your vehicles with  
19   the Commission every year?

20   **MR. LATOUR:** Yes, sir.

21   **MR. BELLO:** That would also require that you file an annual report every year?

22   **MR. LATOUR:** Yes, sir.



1   **MR. BELLO:** Do you close out your financial books at the end of the year,  
2   December 31<sup>st</sup>?

3   **MR. LATOUR:** I do.

4   **MR. BELLO:** Okay. You would also need to file inspection and supervision fee  
5   reports with the Louisiana Department of Revenue, correct?

6   **MR. LATOUR:** Yes, sir.

7   **MR. BELLO:** And you understand that you would need to pay those related  
8   inspection and supervision fees?

9   **MR. LATOUR:** Yes, sir.

10   **MR. BELLO:** You also understand that a change in ownership of your company  
11   would require notice and approval to the Commission?

12   **MR. LATOUR:** Yes, sir.

13   **MR. BELLO:** And that if you -- if you were to seek to sell this certificate, you  
14   would also need approval for that as well?

15   **MR. LATOUR:** Yes, sir.

16   **MR. BELLO:** And who would be the best point of contact for the Commission  
17   with the company; is that you?

18   **MR. LATOUR:** Myself, yes, sir.

19   **MR. BELLO:** No further questions.

20   **JUDGE KABEL:** All right. Thank you. I don't have any questions for you, Mr.  
21   Latour. Thank you.

22   **MR. LATOUR:** Thank you.

1   **MR. BELLO:** And, Your Honor, as we had indicated in our pre-hearing statement,  
2   Staff does support this application and we provide notice that there are no  
3   outstanding regulatory violations with this company with the Commission at this  
4   time.

5   **JUDGE KABEL:** All right. Thank you. I don't believe that there is anything  
6   further for us to cover at this point, so we will go ahead and adjourn. Thank you,  
7   everyone.

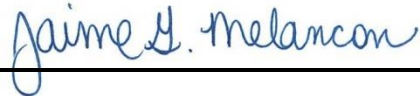
8

9                   **(WHEREUPON, THE HEARING WAS ADJOURNED)**

1 I hereby certify that the foregoing pages 1 through 33 are true and correct to the best  
2 of my knowledge of the Hearing held on April 13, 2021 in Baton Rouge, Louisiana.

3

4 **Rough Draft by:**

5 

6 **Jaime G. Melancon,**  
7 **Court Reporter**

**April 20, 2021**

**Date**

8 **Proofed by:**

9 

10 **Kayla Fiorenza,**  
11 **Court Reporter**

**April 20, 2021**

**Date**

12 **Finalized by:**

13 

14 **Jaime G. Melancon,**  
15 **Court Reporter**

**April 20, 2021**

**Date**

16