

## **EXHIBIT D**

### **Leadership & Management Biographies**

# David E. Hughes

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## Experience

2006 - Present

Triton Networks, LLC

Dallas, TX

### Senior Executive

- Billing – guided the implementation of billing software on behalf of the company; oversaw monthly billing procedure; work with internal auditors to reconcile billing vs. vendor payments or invoices.
- Operations – first escalation for provisioning issues; first escalation for complex orders in jeopardy; coordinated technical field personnel for installations, service cutovers and problem resolution.
- Project Management – Provided support and coordination for installations and activations for certain carriers and carrier end users. The projects could be large make ready installs, or may be turnup and activations where a tech is needed for wiring or training.
- Sales Support/Customer Relations – Prepared multi-product or multi-location bids for service for complex prospective customers; reviewed and approved documentation on closed complex sales; oversaw the provisioning of complex customers or projects that required multiple vendors and timelines.

1993 - 2006

United Communications / CallOne

Dallas, TX

### CFO, Vice President, Director of Operations

- Billing – guided the implementation of billing software on behalf of the company; oversaw monthly billing procedure for TX billings; interfaced with designers for new vendor relationships and improved tax reporting.
- Operations – first escalation for provisioning issues; first escalation for complex orders in jeopardy; coordinated technical field personnel for installations, service cutovers and problem resolution
- Vendor Relations – Coordinated day to day relationships with company's various vendors and sales distributors; helped negotiate key company service agreements; reviewed and approved for payment certain vendor invoices and coordinated disputes of overcharges or errant charges.
- Sales Support/Customer Relations – Prepared multi-product or multi-location bids for service for complex prospective customers; reviewed and approved documentation on closed complex sales; oversaw the provisioning of complex customers or projects that required multiple vendors and timelines.

1990 – 1993

International Communications

Dallas, TX

### Vice President

- Oversaw the formation and capitalization of the company; helped negotiate secondary capitalization
- Coordinated sales support and commission compensation for over 100 sales

distributors in 5 states.

- Oversaw key carrier/vendor relationships and approved certain invoices for payment.

1989 – 1990

Access Video

Dallas, TX

**Part Owner**

- Revived dormant business and tripled sales volumes.
- Oversaw effort to recapitalize and expand operations.
- Implemented collections activity that shrunk outstanding A/R by 60%.

1985–1989

EquiSource

Dallas, TX

**Account Executive**

- Structured and promoted investment partnerships in real estate and banking.
- Worked with key investor groups and high income investors to analyze potential investment opportunities.
- Negotiated the sale and trade of mortgage or other promissory note packages.

1977 – 1985

James R. Grant & Assoc

Dallas, TX

**Account Executive**

- Financial Consulting and investment advice for high income individuals
- Investment analysis and structuring of limited partnerships.
- "Troubled" company turnarounds.

**Education**

BBA, Baylor University, Waco, TX May, 1976

MBA, Baylor University, Waco, TX August, 1977

**Interests**

Traveling, hiking, camping

**Other**

Married with 2 grown boys

Religious Affiliation: United Methodist

Involved in Boy Scouts for 10+ years

# CHARLES G. BRIDGES

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## CONTROLLER

Analytical detail-oriented accounting professional with diverse accounting experience managing professional staff, coordinating special projects, and meeting critical deadlines. Seeking to make a difference to my employer by leveraging my accounting expertise, providing the highest standard in financial reporting and maximizing profitability as a result.

### SUMMARY OF QUALIFICATIONS

- FINANCIAL REPORTING (Multi Company & Divisions)
- SUPERVISORY EXPERIENCE (Staff of 15)
- ESTABLISH AND MAINTAIN STRONG INTERNAL CONTROLS
- COORDINATE MONTH/QTR/YEAR-END CLOSE CYCLES
- ACCOUNT RECONCILIATION EXPERT-RESOLVE ISSUES
- BANKING RELATIONSHIPS
- STRONG ABILITY TO MULTI-TASK
- HANDLE CONFIDENTIAL INFORMATION
- QUALITY DRIVEN AND FOCUSED
- STRONG INTERPERSONAL /COMMUNICATION SKILLS
- ADVANCED MS OFFICE, EXCEL, PEOPLESFT LEDGER AND FINANCIALS, POWERPOINT, QUICKBOOKS SKILLS
- STRONG BUDGETING & LONG RANGE FORECASTING

### PROFESSIONAL EXPERIENCE

INTERPRISE DESIGN, INC., Addison, TX

NOV 2016-MAR 2018

*Title: Controller*

- Responsible for Accounting operations of the company to include cash management, risk management, generating monthly financials according to GAAP, comprehensive set of goals, controls and budgets designed to mitigate risk, produce accurate financial results, and measure the overall performance of company operations.
- Design Excel Cash Report to provide a 3-way reconciliation of cash on a daily basis.
- Design a Budget template for financial budgeting purposes and also a template for 5 year financial forecast.
- Implement a process to document and track all collection efforts on Client past due invoicing; including email contacts, phone contacts and SCC filings.
- Generate Powerpoint templates and charts (Comparative Actuals vs Budget) for quarterly board meetings to include the following categories: Cash, Accounts Receivable, Accounts Payable, Revenue by Dept, Total Expenses, Contract Retainage, Staff Utilization by Employee & Dept, Overhead, DPE, and KPI's.
- Utilize DELTEK Ajera Accounting ERP software solution for billing, payables, financial reporting, project management, and contract management. Responsible for reconciling all Ajera modules on a monthly basis.
- Provide year end financials and detailed schedules to the external CPA firm for the preparation of annual Franchise and Federal tax returns.
- Supervise two staff accountants.

FEDERAL DEPOSIT INSURANCE CORPORATION, Dallas, TX

SEPT 2010-OCT 2016

*Title: Financial Institution Accountant (Securities Accounting)*

- Perform resolution and receivership functions that include closing failed financial institutions and the liquidation of assets and accounting for such liquidations utilizing FDIC systems. Participated in seven bank closings by handling the Securities Accounting proforma process. Utilized the SMART program and Proforma Program to effectively create all files and reports and document the securities assets and proforma jackets for each bank closing.
- Maintain weekly reconciliation of Securities asset inventories in Excel spreadsheet format.
- Perform extensive research to resolve asset related issues.
- Monitor the transactional activity on 500 externally serviced assets and report issues that arise. Handle the corrections, adjustments, liquidations, and re-booking of transactions for these assets when necessary. Reconcile on a daily basis.
- Routinely assist and provide direction to FDIC staff regarding the correct handling of asset maintenance.
- Review, analyze, and coordinate the processing and posting of security Principal and Interest payments.
- Maintain PeopleSoft General Ledger to Subsidiary Ledger reconciliations for Securities Asset accounts on a daily basis.
- Effectively maintained 700 assets through a Special Securities Cleanup Project assigned to me due to expertise in interpreting and processing asset transactional detail.
- Gained a broad-based knowledge of the FDIC financial and asset management systems and know the unique business rules that are required to process transactions within and between the various systems. Routinely provide direction to work associates on systemic business rules, policies and procedures to ensure continuity within the FDIC financial systems including PeopleSoft Financials.

***Title: Controller***

- Coordinated accounts payable and vendor relations, accounts receivable billing and client relations, collections, payroll, tax reporting, IT systems coordinator, cash management and forecasting, banking relationships, risk management, building/property management, GAAP financial statement preparation for four entities, account analysis and annual budgets for four entities, human resources functions to include administration of 401K plan and employee benefits, CPE coordination, CPA license monitoring and renewals, productivity monitoring of all staff members of the firm.
- Strong QuickBooks experience processing and maintaining General Ledgers, Payroll, Cash Management, Accounts Receivable and Accounts Payable for four (4) entities.
- Performed monthly General Ledger to Subsidiary Ledger reconciliations for Accounts Receivable, Cash Management/Bank Reconciliations, Partner draws, and various expense accounts.
- Responsible for federal partnership tax return preparation for the firm.

**CITIGROUP, N.A., Irving, TX****JUNE 2002-JULY 2007*****Title: AVP-Expense Management Specialist-Analyst/Commercial Business Group (2004-2007)***

- Analyzed, developed and implemented processes to control Operating Expenses resulting in overall savings of \$13.4 million in 2005 and \$5.1 million in 2004.
- As a result of my expense management experience and analytical skills acquired, I developed the knowledge of a wide range of analytical and evaluative methods and proficiency with state of the art automated systems to effectively analyze financial data. I created graphs and developed presentations in PowerPoint to be presented to Senior Management.
- Interacted directly with senior management (CFO and CEO) on an ongoing basis regarding the oversight of certain financial "hot" spots that required monitoring to ensure that accounting policies and procedures were being adhered to within the Finance department. I also handled and advised senior management on special projects and handled all External Allocations for our division.

***Title: AVP-Project Manager/CitiCapitalFinancialControllersGroup (2002-2004)***

- Coordinated numerous projects requiring expertise in advanced accounting principles, methods, concepts, and practices.
- Performed End of Month close functions with PeopleSoft General Ledger to include creation of Excel templates that would upload all Loan and Lease financial data and balances to Citigroup corporate for SEC reporting purposes. A thorough understanding of GAAP and regulatory accounting procedures regarding Loan and Lease structure was required to create and process templates accurately and timely.
- Prepared journal entries and performed monthly account reconciliations and analyzed data on 1,200 accounts utilizing PeopleSoft General Ledger; confirmed the balances in the reconciliation database. Responsibilities included reconciling all Equity accounts and various other accounts as assigned using Excel with Hyperion Essbase utilizing pivot tables and vlookups, linking files and sheets, and writing macros to update files and reconcile PeopleSoft General Ledger to Subsidiary Ledger accounts each month.

**HAMM COMPACTORS, INC., Irving, TX****1999-2001*****Title: Chief Financial Officer***

- Handled cash management and treasury functions to include coordination of A/R billing and collections translating into 40% greater collections than industry standard and management of A/P vendor contracts yielding over \$50K in reduced operating expenses while serving as Chief Financial Officer for this Irving, TX privately held wholesale distribution division.
- Implemented and administered 401(k) plan. Handled payroll and employee benefits administration.
- Supervised full-time and temporary accounting staff; to include interviewing, hiring, performance reviews and mentoring.
- Performed duties as liaison between German parent company, management in Irving office, accounting/audit firm in Texas and Canadian subsidiary relating to all finance issues.
- Negotiated vendor fees and terms, and successfully managed 200 vendor accounts.

**J A MAJORS COMPANY, Dallas, TX****1988-1999*****Title: Controller***

- Handled financial functions and reporting of seven entities, ten divisions of a wholesale and retail distribution facility; including accounting department and accounts payable department supervision; preparation, analysis and review of monthly comparative financial statements; established and maintained operational procedures, accounting systems and internal controls while reporting directly to Vice President of Finance.

- Staffed full-time, part-time and temporary accounting personnel, including interviewing, hiring, performance reviews and mentoring of fifteen employees, including two managers and three degreed staff accountants.
- Negotiated vendor fees and terms, and successfully managed 6000 vendor accounts resulting in significant corporate savings.
- Handled all cash management and treasury functions
- Coordinated yearend audits and reviews for Big Five Accounting firm: established yearend audit PBC files; facilitated annual audits and recognized a 60% reduction of audit fees.
- Served as Project Manager in accounting system conversion to PeopleSoft.
- Demonstrated ability to establish fail proof accounting systems, procedures and controls.
- Coordinated two "No Change" IRS audits of company records

## **EDUCATION**

BBS Accounting, *Eastern Illinois University*, Charleston, IL

CPA Candidate

# NIBIA ROJAS

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## **SUMMARY OF QUALIFICATIONS**

Telecommunications professional with over fifteen years progressive experience in Order Processing, Billing Analysis, Customer Care and Repair.

## **ACCOMPLISHMENTS**

- Travel to Customer location, for Face to Face meet and greet before projects begin.
- Process Weekly and Monthly Billing reports to multi location Key Customer.
- Travel to convert business and residential ISP accounts to Valor systems, perform data validation, bill verification and product mapping, working from start to finish in all billing aspects
- In a period of two months, while being the only Provisioner with Valor Business Solutions, I successfully trained two new Provisioners and maintained the provisioning interval.

## **SKILLS**

ToolBar/LEX  
Windows 10  
Order Processing  
UDP-COMET

Frontier  
Microsoft Excel, Word, Access  
Alltel Systems: CCS/CAMS  
Ucommand/Global Crossings

QuickBase  
Bill Analysis  
TBS/ASAP  
Bilingual

## **SUMMARY OF QUALIFICATIONS**

Triton Networks LLC, Dallas Texas.

### **Service Delivery Manager: October 2014 – Present**

- Manage a team of 3 Service Delivery Coordinators.
- Prepared New and Change orders, review Customer and Carrier paperwork for accuracy, before issuing order to Coordinator for processing.
- Help Team Escalate when orders are not meeting SLA's
- Manage Multi Location projects along side with Service Delivery Coordinator, set up weekly update calls with both Customer and Carrier.
- Help Develop New tools to help Improve order process, Welcome letters, User Guide's for SIP Feature Numbers
- Continue work with Key customer on Pass-Thru Bill accounts, review bills for accurate billing and contract status.
- Work with offsite Repair call center on customer Trouble Tickets, maintain a daily, weekly and monthly report of tickets worked by call center.
- Communicate with Repair Afterhours when assistance is needed.
- Review and Issue Billing Dispute with Vendors on incorrect charges.
- Created Service Delivery Wanted Add for new Hires
- Help improve and issue Performance reviews for Service Delivery Team.

**Service Delivery Coordinator: October 2006 – September 2014**

- Provision New, Move, Add or Change order via ToolBar and WISE Analog services
- Process Complex order DSL, T1 Circuits, PRI via AT&T and McLeod
- Process SIP orders via AccessLine Communications.
- Coordinate with Voice and Data Customer Vendors along with Carrier Technicians for service activations.
- Manage Multi Location Projects from start to completion for 5 to 10 service locations.
- Pass-Thru Bill Analysis for Key customer, review of monthly invoices, update contract dates, kept tracked service charges and dispute over charges.
- Created training Materials for new Coordinators
- As a sole Provisioner took care of Customer Care and Repair Calls on daily basis
- Carrier Company Cell Phone for afterhours repair calls.
- Develop After Hours Repair Notebook.
- Issue Billing disputes with all vendors to correct pricing, update contract status and simple billing address changes.

**Valor Telecom /Windstream, Irving Texas.**

**Billing Specialist III – Accounting: April 2001 – September 2006**

- Research and monitor Complaint Database. Responsible for reviewing adjustment request and back up for accuracy before submitting for approval signatures.
- Research and approve accounting reports of customer's accounts with credit balances prior to release of customer refunds.
- Research and analyze Tax-Exempt customers to provide necessary credits as identified by the Tax Department.
- Research 2000 to 6000 entered adjustments weekly for repetitive adjusted customers or issues to identify process gaps. Determine if the adjustment policies and procedures are being followed. Help to determine if system enhancements are needed.
- Perform complex billing account reconciliation, analysis, root cause and preventative actions to resolve customer billing issues in multiple billing systems. Responsible for identifying and documenting bill variances over/under 10% for the company's top 100 premier accounts.
- Validate that all circuit business accounts billing in CAMS have the correct identification ASOC and circuit ID.
- Work daily with other departments to insure customer information is billing accurately in CAMS and the correct service and products are entered in ASAP.



## Valor Business Solutions/Valor Telecom, Irving Texas.

### **Local Service Provisioner: April 2001- July 2002**

- Processed customer new installs, moves, adds, changes, and disconnects by utilizing MS Access, Southwestern Bell's ToolBar site of applications, and Alltel's CCs Billing systems.
- Provisioned and billed new activations, conversions of Toll free services, account codes, long distance, and calling cards through WorldCom's EDE systems.
- Assisted the repair and maintenance and customer care department in handling highest priority outages and service orders to ensure customer satisfaction.
- Negotiated completion of problematic orders with Southwestern Bell Local Service Center.
- Frequently requested by name to handle sensitive, urgent, and high priority customer orders.
- Develop training materials and job aides for new Provisioners.
- Successful conversion of CLEC to CLEC orders.
- Successfully converted the first resale ISDN lines for Valor Business Solutions.
- Identified as a key player to assist in transitioning the customer base from Valor Business Solutions to NTS Communications. As well as solely handling customer care issues and collecting approximately \$10,000 in outstanding revenue.

### **EDUCATION**

1993- 1997

Irving High School

Irving TX.

### **HONORS**

- Awarded Valor Telecom Outstanding Service Provider 3<sup>rd</sup> Quarter in 2005
- Received 13 Valor Telecom Shinning Star peer recognition in 2005
- Awarded Valor Telecom Rock Star Award for ISP Conversion Team 2005
- Awarded Valor Telecom Rock Star Award for Kerrville Conversion 2005

# Robert W House

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## SENIOR SALES & MANAGEMENT EXECUTIVE

**Sales & Marketing** ☐ **Business Development**  
**Financial Management** ☐ **Operations Management** ☐ **Administrative Management**  
**Telecommunications Industry**

Results-driven Management Executive with over sixteen years' experience leading successful start-up and high-growth business units in a fast-moving, competitive, volatile industry. Accomplished in identifying and capitalizing upon market opportunities to drive revenue and profit. Builds strong sales and management teams, develops key client relationships, provides superior customer service, and develops in-depth product knowledge. Combines strong administrative and sales/operations management qualifications with expertise in P&L and financial management. Proven track record in developing and implementing strategies that drive productivity, increase operational efficiency and minimize costs.

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### PROFESSIONAL EXPERIENCE:

#### Triton Networks, LLC

##### CEO/Founder

2006-Present

Management Executive and Founder of telecom company responsible for day to day operations, overall strategy, personnel, and company P & L. Duties include indirect and direct sales recruitment, training, day-day sales management, enterprise account management and development.

#### Call One

##### General Manager, Southwest Markets - Dallas, Texas

2003-2006

Management Executive responsible for all aspects of sales (Direct and Indirect) and operations within a four state CLEC markets. Developed and managed relationships of all vendors and customers. Negotiated all contracts for end-users and providers.

#### Innosync

##### COO - Dallas, Texas

2001-2003

Executive responsible for raising capital and managing all aspects Telecom software company. Was instrumental in developing and implementing overall strategy. Managed all aspects of company and personnel. Instrumental in spearheading national telecom software initiative across key markets. Managed the Alternate Channel group for US selling the total suite of business and in-region consumer products.

#### Premisnet

##### VP of Sales/Marketing - Dallas, Texas

1996-2003

Managed all aspects of the sales and marketing efforts for emerging telephony and networking product. Exceeded sales plan by 2500% and responsible for product feature set, packaging, and overall marketing strategy. Responsibilities also included: sales management, recruiting, training, P&L management.

**Call One****Sales Manager, Southwest Region -Dallas, Texas**

1989 to 1996

Managed day-to-day indirect sales channel and operations for Southwest Region including recruiting at all levels and disciplines, program implementation, financial and operational reporting, facilities, compensation and recognition programs. Trained and supervised of 40 Partners Directors with over 100+ sales and administrative associates in 5 offices. Streamline operational procedures to substantially lower costs, reduce errors, improve customer satisfaction and retention. Develop and monitor a budget including capital expenditures, facility management, personnel salaries and commissions, and recognition programs while maximizing P&L contribution.

**SWLD**

1987 to 1989

**VP of Sales – Dallas**

Development of overall strategy marketing Long Distance to small – medium size businesses. Responsible distribution channel, marketing plan, product placement, training, and vendor relationships. Management of complete marketing team.

**EDUCATION/CERTIFICATION/HIGHLIGHTS:**

**North Texas University**  
**Social Science**

Denton, TX

**Eastfield Jr College**  
**General Business**

Mesquite, TX

Teresa House  
717 Smirl Dr  
Heath, TX 75032  
Phone (214)570-0555 x413  
Home Phone (972) 771-2107

#### **OBJECTIVE**

Secure a position utilizing my acquired business skills, abilities and talents with a stable Company offering an environment enabling future advancement.

#### **QUALIFICATIONS**

My most valuable attributes are my willingness to be a team player in whatever corporate atmosphere and the capabilities to function successfully in a multi-task environment. In addition, I have the ability to build strong rapport with client base. Technical skills include all office machines, multi-line systems and knowledgeable computer skills. I am very self-reliant and able to handle pressure and meet projected deadlines.

June 1-06-Present Accounting Director

Triton Networks LLC (214-570-0555)

All customer monthly billing, accounts receivables and payables.

Collections of past due accounts, bank deposits, bank reconciliation, filing,

Financial Reports, correction of accounts. All customer monthly billing.

Rendering monthly customer bills. Interacting with customers billing questions and collections,

2003-May 2006 Administrative

Assistant/Customer Service, UCS/Call One (972) 669-8300 (no longer in business)

Front line service rep, interacting with customers and vendors to resolve

any/all telecom problems. Also, served as the initial provisioning

administrator, responsible for conversation of all telecom services for

new customers and adds moves and changes for existing customers.

Responsible for billing entry and rendering customer bills each month.

1999-2003 Administrative Assistant,

Midessa Telephone Systems, Inc. (432) 563-0266

My duties include customer service, managing the multi-line phone system,

and data entry. Additional duties include conducting and responsibility

for daily work orders, assigning PO's, creating invoicing, matching

invoice with PO, maintained QISV updated on Web, equipment and services

quotè. Along with equipment ordering, setting up new customer's, typing

all new sales contracts, creating sales packets, support for 4 field

tech's and 3 salespeople, and support to bookkeeper, vice president, and

president. Recent duties are ordering and provisioning of customers

telephone service.

**1996-1999 Administrative Assistant to VP to Retail Sales, Big Tex Trailers  
(432) 563-0300**

Supported Vice President of Operations with traditional duties along with computer, reports, travel arrangements, regional corporate party arrangements. Also, supervised the front receptionist. Moved to the Retail Sales Division in 1999, selling utility, horse and motorcycle trailers, submitting customer loan application, inventory. Received salesperson of the month after only the second month.

**1991-1996 Leasing Agent, Hall Financial (Polo Park and Wildflower  
Apartments)**

Responsibilities were leasing properties, interaction with new and existing residents and weekly occupancy reports. Additional duties included public relations, phones, computer, 10-key, and rent roll.

#### **EDUCATION**

**Diploma, Cooper High, 1981**

**Management Seminar 1993**

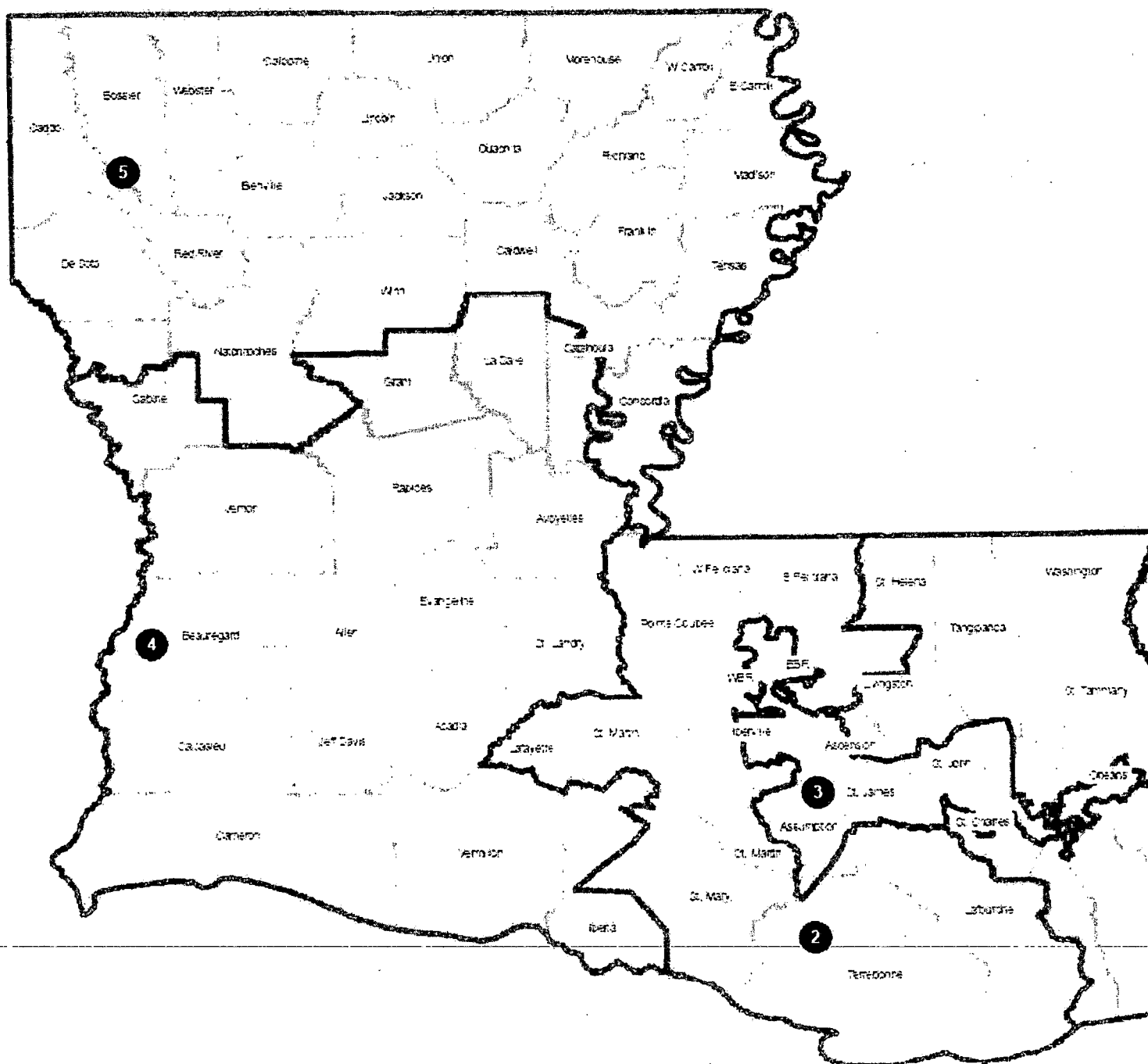
**Financial Seminar (Leasing) 1995**

#### **COMPUTER SKILLS**

**Windows 95/98, Windows 2000, Microsoft Works, Word, Excel, Access, Quick  
Books, SMC, ICM**

## **EXHIBIT E**

Map of Proposed Service Area





## **EXHIBIT F**

Pursuant to Section 301(E)(10).

Jurisdictional Operations

*States in which Triton Networks, LLC Provides Service*

<b>AL</b>	VoIP	Interexchange(does not require registration) In Service Date: 10/01/2018
<b>CA</b>	CLEC	Grant Date: 05/11/2017 In Service Date: 05/30/2017
<b>FL</b>	CLEC	In Service Date: 10/23/2017 In Service Date: 10/30/2017
<b>IL</b>	CLEC	Grant Date: 11/20/2017 In Service Date: 12/01/2017
<b>KS</b>	CLEC	Grant Date: 07/01/2018 In Service Date: 07/30/2018
<b>NC</b>	VoIP	Interexchange(does not require registration) In Service Date: 09/30/2018
<b>NJ</b>	CLEC	Grant Date: 11/30/2017 In Service Date: 02/28/2018
<b>NY</b>	CLEC	Grant Date: 02/19/2018 In Service Date: 03/19/2018
<b>TN</b>	VoIP	Interexchange(does not require registration) In Service Date: 12/20/2017
<b>TX</b>	CLEC	Grant Date: 01/13/2011 In Service Date: 01/30/2011
<b>WA</b>	CLEC	Grant Date: 11/20/2019 In Service Date: 11/30/2019