

S-35846

**ATTACHMENT A**

**ARTICLES OF ORGANIZATION (MISSOURI) AND CERTIFICATE OF  
ORGANIZATION ISSUED BY THE SECRETARY OF STATE OF MISSOURI**



# State of Missouri

John R. Ashcroft, Secretary of State

Corporations Division  
PO Box 778 / 600 W. Main St., Rm. 322  
Jefferson City, MO 65102

LC001595501  
Date Filed: 6/12/2018

John R. Ashcroft  
Missouri Secretary of State

## Articles of Organization

(Submit with filing fee of \$193.00)

1. The name of the limited liability company is

Conexon Connect LLC

(Must include "Limited Liability Company," "Limited Company," "LC," "L.C.," "L.L.C.," or "LLC".)

2. The purpose(s) for which the limited liability company is organized:

Consulting with electric utilities to construct fiber services to the networks.

3. The name and address of the limited liability company's registered agent in Missouri is:

UNITED STATES  
CORPORATION  
AGENTS, INC.

5 Doctors Park

Cape Girardeau MO 63703

Name

Street Address: May not use PO Box unless street address also provided

City/State/Zip

4. The management of the limited liability company is vested in: ☐ managers ☒ members (check one)

5. The events, if any, on which the limited liability company is to dissolve or the number of years the limited liability company is to continue, which may be any number or perpetual: Perpetual

(The answer to this question could cause possible tax consequences, you may wish to consult with your attorney or accountant)

6. The name(s) and street address(es) of each organizer (PO box may only be used in addition to a physical street address):

(Organizer(s) are not required to be member(s), manager(s) or owner(s))

Name	Address	City/State/Zip
Klindt, David R.	4520 Main St. Suite 1400	Kansas City MO 64111
Chambers, Jonathan	4520 Main St. Suite 1400	Kansas City MO 64111

7. ☐ Series LLC (OPTIONAL) Pursuant to Section 347.186, the limited liability company may establish a designated series in its operating agreement. The names of the series must include the full name of the limited liability company and are the following:

New Series:

☐ The limited liability company gives notice that the series has limited liability.

New Series:

☐ The limited liability company gives notice that the series has limited liability.

New Series:

☐ The limited liability company gives notice that the series has limited liability.

(Each separate series must also file an Attachment Form LLC 1A.)

Name and address to return filed document:

Name: Cheyenne Moseley

Address: Email: kapow@legalzoom.com

City, State, and Zip Code: \_\_\_\_\_

8. The effective date of this document is the date it is filed by the Secretary of State of Missouri unless a future date is otherwise indicated: \_\_\_\_\_

*(Date may not be more than 90 days after the filing date in this office)*

In Affirmation thereof, the facts stated above are true and correct.

(The undersigned understands that false statements made in this filing are subject to the penalties provided under Section 575.040, RSMo)

**All organizers must sign:**

Jonathan Chambers  
*Organizer Signature*

JONATHAN CHAMBERS  
*Printed Name*

06/12/2018  
*Date of Signature*

David R. Klindt  
*Organizer Signature*

DAVID R. KLINDT  
*Printed Name*

06/12/2018  
*Date of Signature*

# STATE OF MISSOURI



**John R. Ashcroft**  
**Secretary of State**

## CERTIFICATE OF ORGANIZATION

WHEREAS,

*Conexon Connect LLC*  
*LC001595501*

filed its Articles of Organization with this office on the 12th day of June, 2018, and that filing was found to conform to the Missouri Limited Liability Company Act.

NOW, THEREFORE, I, John R. Ashcroft, Secretary of State of the State of Missouri, do by virtue of the authority vested in me by law, do certify and declare that on the 12th day of June, 2018, the above entity is a Limited Liability Company, organized in this state and entitled to any rights granted to Limited Liability Companies.

IN TESTIMONY WHEREOF, I hereunto set my hand and cause to be affixed the GREAT SEAL of the State of Missouri.  
Done at the City of Jefferson, this 12th day of June, 2018.

  
Secretary of State



# STATE OF MISSOURI



John R. Ashcroft  
Secretary of State

## CERTIFICATE OF GOOD STANDING

I, John R. Ashcroft, Secretary of State of the STATE OF MISSOURI, do hereby certify that the records in my office and in my care and custody reveal that

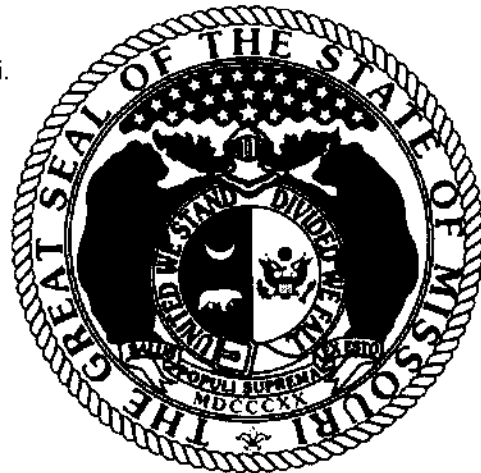
**Conexon Connect LLC**  
**LC001595501**

A Missouri entity was created under the laws of this State on 6/12/2018, and is Active, having fully complied with all the requirements of this office.

IN TESTIMONY WHEREOF, I hereunto set my hand and  
cause to be affixed the GREAT SEAL of the State of Missouri.  
Done at the City of Jefferson, the 18th day of December,  
2020.

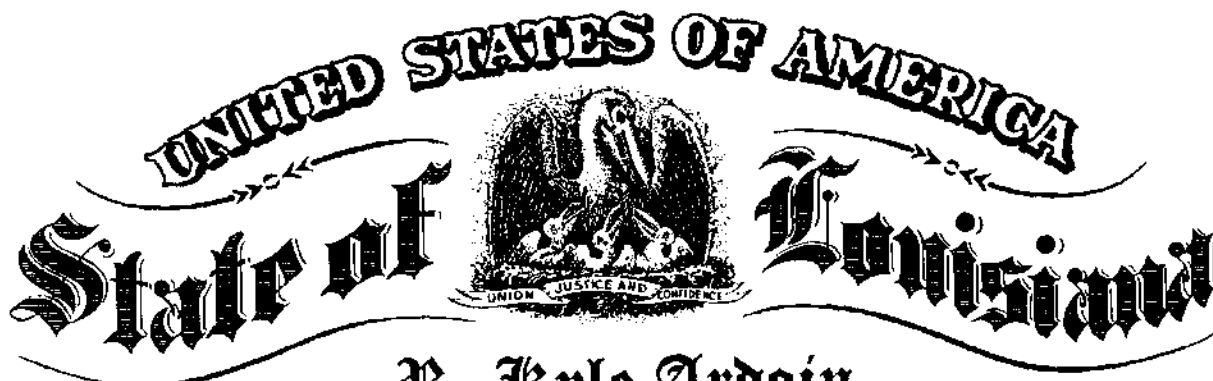
  
Secretary of State

Certification Number: CERT-IN44461



**ATTACHMENT B**

**AUTHORIZATION TO DO BUSINESS IN LOUISIANA**



**R. Kyle Ardoin**  
SECRETARY OF STATE

*As Secretary of State of the State of Louisiana, I do hereby Certify that*

the Application Form for Certificate of Authority of

**CONEXON CONNECT LLC**

Domiciled at KANSAS CITY, MISSOURI,

Was filed and recorded in this Office on January 05, 2021.

Thus authorizing the limited liability company to exercise the same rights and privileges accorded similar domestic limited liability companies, subject to the provisions of R. S. Title 12, Chapter 22, Part VIII.

In testimony whereof, I have hereunto set my hand and caused the Seal of my Office to be affixed at the City of Baton Rouge on,

January 5, 2021

*Secretary of State*

WEB 44209639Q



Certificate ID: 11318119#EGG62

To validate this certificate, visit the following web site, go to **Business Services, Search for Louisiana Business Filings, Validate a Certificate**, then follow the instructions displayed.  
[www.sos.la.gov](http://www.sos.la.gov)

**ATTACHMENT C**

***CONFIDENTIAL AND PROPRIETARY***

**FINANCIAL STATEMENTS**



## **ATTACHMENT D**

### **MANAGERIAL QUALIFICATIONS**

#### **Randy Klindt – Partner**

Randy's experience began in software development in the agriculture industry where lack of rural broadband quickly became very evident. In 1999, he began his first broadband project at a rural electric cooperative culminating in a 3,000 square mile fixed wireless network. In 2008, he joined Co-Mo Electric Cooperative as their information technology manager with the thought of launching fiber-to-the-home service. Co-Mo's service territory was one of the most underserved areas in the State of Missouri with only 15% of the population having broadband access.

In 2010, Randy developed a plan for a pilot FTTH project that was promptly approved by Co-Mo's board of directors. Randy developed an innovative architecture that lowered initial capital requirements but allowed success-based growth for capacity. In less than 12 months the pilot project was completed on time, 20% under budget, and today has over a 55% penetration rate.

Based on the pilot results, Randy developed a \$70 million financial model and construction plan. Co-Mo began building 4,000 miles of fiber to the home to the co-op's entire 2,300 square mile service territory and Randy was appointed General Manager of Co-Mo Connect, the cooperative's new telecommunication subsidiary.

The Co-Mo project is the first-in-the-nation privately-funded cooperative fiber-to-the-home project to serve every one of its members. Under his leadership, Co-Mo Connect launched the first gigabit residential service in rural America in 2014. The network provides gigabit broadband, high-definition IPTV, and telephone service. With over 12,000 subscribers and growing daily, this project is now the defining standard of rural fiber optic builds. The project achieved its first break-even month 3 years ahead of projections. Many of the rural electric cooperatives who have launched FTTH projects have learned from Co-Mo's model.

After leading Co-Mo Connect, Randy was hired as General Manager of OzarksGo, a subsidiary of Ozarks Electric Cooperative. Randy developed the 6-phase plan and led the project through the second phase of 1,100 miles of construction and connections of thousands of subscribers. In 2015, Randy formed Conexon, L.L.C. to assist rural electric cooperatives with fiber-to-the-home project decisions and implementations.

#### **Jonathan Chambers – Partner**

Jonathan has worked for over twenty-five years at start-up companies, large corporations, and the U.S. Government. Jonathan was Chief of the Office of Strategic Planning for the Federal Communications Commission for four years. Jonathan was part of the senior leadership at the FCC that reformed \$12 billion in annual federal spending, including the rural and high-cost fund, e-rate, telecommunications relay services, and the Lifeline programs. Jonathan also conceived of the Rural Broadband Experiment and was involved in the auction design for the Connect America Fund.

Prior to the FCC, Jonathan worked in the cable and telecommunications industry in the U.S. and Europe. He was one of the original employees at Sprint PCS, where he was Vice President of Public Policy and Associate General Counsel. In Europe, he worked with Telenet (Belgium), Ono (Spain), and ISH (Germany). He was General Counsel of TVGateway, a company formed by Comcast, Cox, and Charter to develop an electronic program guide. Jonathan was Chief Strategy Officer, General Counsel, and a founder of Movida Communications, Inc., an MVNO focused solely on the US Hispanic market.

At the start of his professional career, Jonathan spent eight years in the U.S. Senate, as staff director for the Commerce Committee, staff member of the Intelligence Committee, and legislative director to Senator Jack Danforth (R-MO). Jonathan holds a BA in economics from Yale College, an MA in international affairs from Columbia University, and a JD from Georgetown University Law Center.

In March 2016, Jonathan left the FCC to join Conexon to help electric cooperatives bring FTTN broadband to rural areas throughout the country.

#### **Andy Burger - VP, Operations**

Andy's experience with fiber to the home deployment at an electric cooperative is unmatched in the industry. Andy started working on FTTN at Co-Mo Connect in 2012 after the Co-Mo board of directors approved a four-phase buildout of their entire 2,300 square mile footprint. As the Network Administrator and Network Operations Manager he was responsible for the network design, architecture, and operations of the Internet, Voice, and IPTV networks. In December 2015 Andy took over as the General Manager of Co-Mo Connect responsible for all aspects of the Co-Mo deployment and operations including outside plant, marketing, and customer service, and continuing to play a critical role with the network architecture and performance.

Andy's previous experience includes being a Technical Services Engineer at a banking software company and a Network Administrator for the State of Missouri Treasurer's office.

Andy's contribution to Co-Mo enabled the cooperative to be the first and only electric cooperative in the country to make gigabit fiber to the home service available to every one of its members and to do so without government subsidy or grants. Andy was instrumental in launching the first rural electric cooperative gigabit residential service offering.

#### **Terie Hannay - VP, Telecommunication Services**

Terie offers more than 20 years of operational experience and expertise in deploying communications technologies including residential, commercial VoIP, and broadband services, as well as regulatory, billing, taxing, business procedures, business processes, and provisioning integration.

She began her career in telecommunications operations at one of the nation's early competitive local exchange carriers, serving more than one million customers before moving into a customer

care leadership role with a top tier cable provider. Terie leads Conexon's telecommunications service and support strategy, helping co-ops successfully incorporate telecommunications services in their offerings. She also serves as a regulatory, billing, and business process support resource to the company's electric co-op clients.

#### **Abby Carere - VP, Marketing and Communications**

Abby offers Conexon clients a breadth of knowledge and expertise related to selling and deploying communications technologies, including residential, commercial VoIP, broadband services, as well as back-office support and provisioning. She began her career in direct business-to-business telecom sales in one of the nation's most competitive telecommunications markets before stepping into leadership and overseeing a direct sales team. With a company of more than 1,000 representatives, she finished in the top 3 percent of the company in sales every year.

Abby has spent the last four years working with electric cooperatives to deploy broadband in their markets, helping them implement residential and commercial VoIP services and back-office support solutions. She is widely recognized for her industry knowledge, strategic alliance expertise, and being a top sales performer.

Abby leads Conexon's client acquisition strategy, and also serves as a resource to the company's electric co-op clients. Abby supports clients in building the sales, marketing, and brand infrastructure necessary to be successful as broadband providers in their markets.

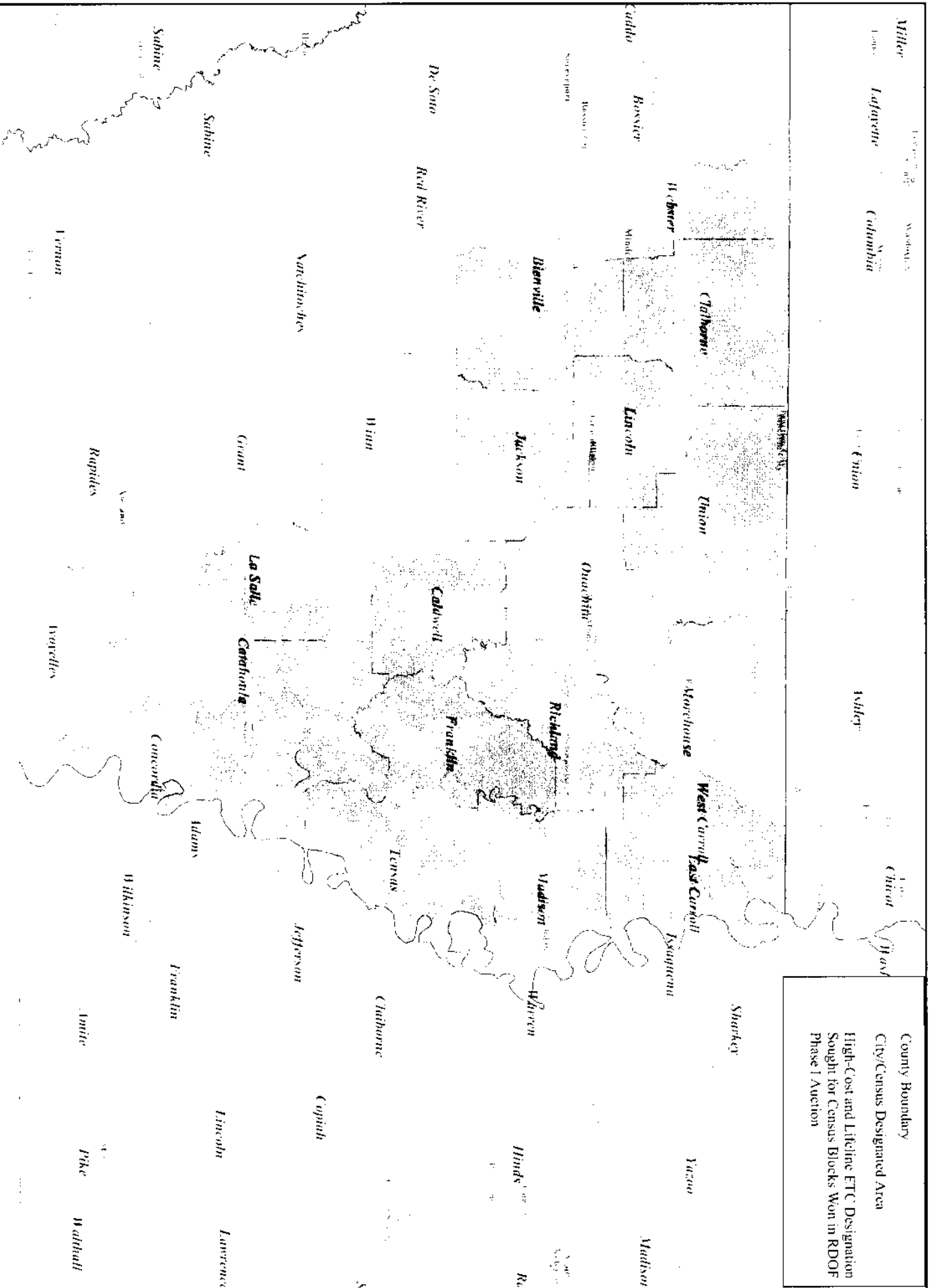
#### **Jeff Fincannon - VP, OSP Construction**

Jeff brings over 35 years of hands-on telecommunications experience and management of fiber to the home deployments. Jeff starts each project and remains involved throughout construction. His 35 years of telecommunications experience includes experience as a lineman, splicer, supervisor, and business owner. He has managed large-scale cable and fiber construction projects with multiple employees, contractors, and crews across the country for Comcast, Charter, and Time Warner.

**ATTACHMENT E**

**MAP OF PROPOSED SERVICE AREA**

# Conexon Connect LLC - Proposed ETC Designation Area in Louisiana



**ATTACHMENT F**

**OTHER STATES**

**STATES WHERE APPLICANT HAS APPLIED TO OPERATE AS A  
TELECOMMUNICATIONS SERVICE PROVIDER AND/OR TO OFFER  
TELECOMMUNICATIONS SERVICE**

Currently, Applicant has only applied in Louisiana.

**STATES WHERE APPLICANT IS CURRENTLY AUTHORIZED TO OPERATE AS A  
TELECOMMUNICATIONS SERVICE PROVIDER**

None. Applicant has not been denied authority to provide TSP services in any state.