

BEFORE THE  
LOUISIANA PUBLIC SERVICE COMMISSION

DIXIE ELECTRIC MEMBERSHIP CORPORATION,  
AMITE SOLAR, LLC, AND  
AMITE ENERGY STORAGE, LLC,  
EX PARTE

DOCKET NO. U-\_\_\_\_\_

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*In re: Joint Application for Certification and Approval of Battery Energy Storage Agreement and Related Amendment No. 3 to Amite Solar Power Purchase Agreement and Request for Expedited Review.*

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JOINT APPLICATION FOR CERTIFICATION AND APPROVAL  
OF BATTERY ENERGY STORAGE AGREEMENT AND RELATED AMENDMENT  
NO. 3 TO AMITE SOLAR POWER PURCHASE AGREEMENT  
AND REQUEST FOR EXPEDITED REVIEW

**EXHIBIT “E”**  
**Pre-Filed Direct Testimony of**  
**Mr. Travis J. Stewart**  
**(Rule 12.1 Confidential/HSPM Version Removed**  
**From Public Version)**

**DIRECT TESTIMONY**

**of**

**RONNIE J. DONALDSON**

**on behalf of**

**DIXIE ELECTRIC MEMBERSHIP CORPORATION**

**November 2025**

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1 **I. Background**

2 Q: PLEASE STATE YOUR NAME, BUSINESS ADDRESS, AND OCCUPATION.

3 A: My name is Ronnie Donaldson, and my business address is 4170 Ashford Dunwoody Road,  
4 Suite 550, Atlanta, GA 30319. My current position is Chief Operating Officer and  
5 Managing Partner at EnerVision, Inc. (“EnerVision” or “EVI”).

6 Q: ON WHOSE BEHALF ARE YOU TESTIFYING IN THIS MATTER?

7 A: I am testifying on behalf of Dixie Electric Membership Corporation (“DEMCO”).

8 Q: PLEASE DESCRIBE ENERVISION.

9 A: EnerVision is an independent consulting firm headquartered in Atlanta, Georgia, with more  
10 than 26 years of experience providing power supply planning, financial analysis, resource  
11 procurement support, and regulatory services exclusively to electric cooperatives and  
12 public power utilities. EnerVision has been engaged by Dixie Electric Membership  
13 Corporation (“DEMCO”) since 2020 and has provided continuous power supply consulting  
14 services to DEMCO, including the 2021 full-requirements RFP that resulted in the current  
15 Full Requirements Power Supply Agreement (“FRPSA”) with NextEra Energy Marketing,  
16 LLC (“NEM”), as well as the financial and resource-planning analysis supporting the  
17 current application for certification of the Energy Storage Agreement (“ESA”) between  
18 DEMCO and Amite Energy Storage, LLC for the Amite Battery Energy Storage System  
19 (“Amite BESS”).

20 Q: WHAT IS YOUR CURRENT ROLE AT ENERVISION?

21 A: I oversee the firm operations and serve as the senior advisor on portfolio strategy, risk  
22 management, wholesale power procurement, long-term planning, and financial evaluation  
23 of resource alternatives. I regularly assist clients with cost-benefit analyses of new

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1 generation, storage, and power purchase opportunities, and I have presented such analyses  
2 to numerous cooperative boards and public service commissions.

3 Q: WHAT IS YOUR EDUCATIONAL AND PROFESSIONAL BACKGROUND?

4 A: I hold a Bachelor of Science in Industrial Engineering from the Georgia Institute of  
5 Technology and a Master of Business Administration from the University of North  
6 Carolina Kenan-Flagler Business School with a concentration in Data Analytics and  
7 Decision Making. I have worked exclusively in the electric utility power supply area for  
8 over sixteen years, primarily serving electric cooperatives in MISO, SPP, PJM, and SERC.

9 Q: HAVE YOU PREVIOUSLY OFFERED TESTIMONY BEFORE ANY PUBLIC  
10 UTILITY REGULATORY COMMISSION?

11 A: Yes. I filed direct testimony on behalf of DEMCO in Docket No. U-36133 in support of  
12 certification of the current FRPSA with NEM and the associated Amite Solar Power  
13 Purchase Agreement. I filed similar testimony on behalf of Jefferson Davis Electric  
14 Cooperative, Inc. in Docket No. U-36135. I have also been involved in providing  
15 supplemental information for testimonies before the Federal Energy Regulatory  
16 Commission (“FERC”), the Georgia Public Service Commission, and the North Carolina  
17 Utilities Commission.

18 **II. Purpose and Summary of Testimony**

19 Q: WHAT IS THE PURPOSE OF YOUR TESTIMONY?

20 A: My testimony has four purposes:

- 21 1. To explain how the proposed Amite BESS ESA fits into DEMCO’s long-term  
22 resource plan and works within the FRPSA;

- 1           2. To present EnerVision’s financial evaluation showing that the project provides
- 2           strong net economic value under a wide range of future conditions;
- 3           3. To explain why a competitive RFP is neither required nor appropriate for this
- 4           unique surplus-interconnection opportunity; and
- 5           4. To describe the significant strategic and reliability value the Amite BESS brings to
- 6           DEMCO’s portfolio, particularly in light of the ongoing challenges in the Amite
- 7           South load pocket and DEMCO’s current position relative to the Commission’s
- 8           Minimum Capacity Obligation (“MCO”) requirements.

9   **III. Resource Planning**

10 Q:   PLEASE DESCRIBE DEMCO’S RESOURCE PLANNING FRAMEWORK AND THE

11       ROLE OF THE FRPSA WITH NEM.

12 A:   DEMCO’s wholesale power supply is provided under the FRPSA with NEM that was

13       executed July 15, 2021, and certified by this Commission on October 19, 2022, in Docket

14       No. U-36133. The initial term of the FRPSA runs through December 31, 2033.

15       The FRPSA is a full-requirements contract that supplies all of DEMCO’s energy, capacity,

16       ancillary services, and other MISO-related products. It employs a systematic, layered

17       hedging strategy that delivers both short-term rate stability (via an annual fixed Wholesale

18       Power Charge) and long-term flexibility. The contract contains an explicit “Buyer

19       Resources” provision that allows DEMCO to acquire or control specific resources that are

20       then credited against NEM’s supply obligation. Current Buyer Resources include

21       DEMCO’s SWPA hydroelectric allocation and the existing 100 MW Amite Solar facility.

22       The Amite BESS will become the third Buyer Resource.

1 The Buyer Resource mechanism is valuable because it permits DEMCO to capture site-  
2 specific or time-sensitive opportunities that are more economic than what NEM could  
3 obtain in the open market, while still allowing NEM to optimize dispatch and market sales  
4 of the resource for DEMCO's account. When a new Buyer Resource is added, it directly  
5 reduces the volume of capacity and energy that NEM must procure on the open market,  
6 lowering overall portfolio risk and typically reducing the fixed Wholesale Power Charge  
7 paid by DEMCO in subsequent years.

8 Q: HOW DOES THE PROPOSED AMITE BESS FIT INTO DEMCO'S COMPLIANCE  
9 WITH THE COMMISSION'S MCO RULE?

10 A: The LPSC Staff's October 1, 2025, MCO Compliance Report in Docket No. X-37566  
11 indicates that DEMCO is not yet fully compliant with the MCO rule for all future planning  
12 years. The report identifies capacity deficiencies for DEMCO ranging from 1% to 7% in  
13 the 2028/2029 Planning Year. The Amite BESS, with a commercial operation date targeted  
14 for November 30, 2027 (and potentially earlier), will provide 100 MW of accredited  
15 capacity starting in the 2027/2028 Planning Year and will directly assist DEMCO in  
16 closing the identified compliance gap. Accordingly, the Amite BESS is therefore essential  
17 for closing DEMCO's remaining MCO compliance gap and doing so with a resource  
18 located *inside* the Amite South load pocket, where the Commission has emphasized a  
19 particular need for local capacity.

#### 20 IV. Financial Analysis

21 Q: PLEASE SUMMARIZE THE FINANCIAL ANALYSIS YOU PERFORMED.

22 A: EnerVision performed a full probabilistic discounted cash-flow evaluation of the  
23 approximate 23-year ESA for the 100 MW / 400 MWh Amite BESS facility. The model

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1 covers every year from initial commercial operation (target November 30, 2027, with  
2 revenue recognition beginning in 2028) through the end of the contract term in 2050.

3 The model incorporated:

- 4 • The fixed ESA pricing and performance guarantees provided by Amite Energy  
5 Storage, LLC;
- 6 • Charging costs were derived from the last five complete years of actual MISO  
7 Louisiana Hub hourly LMPs, adjusted across natural gas price sensitivities of  
8 \$3.00, \$3.50 (base), and \$5.00/MMBtu. The gas price assumptions are not  
9 symmetrical since DEMCO's overall portfolio risk is on the higher gas price  
10 scenario, a scenario in which the battery should provide a particularly attractive  
11 hedge.
- 12 • Energy discharge revenues calculated from the same hourly price set, assuming  
13 daily cycling with charging in the lowest-priced hours (typically 1 a.m.–5 a.m.) and  
14 discharging into the highest-priced hours (typically 5 p.m.–8 p.m.)
- 15 • Ancillary service revenues and capacity accreditation forecasts supplied directly by  
16 Mr. Stewart, whose modeling includes full co-optimization between energy  
17 arbitrage and frequency regulation.
- 18 • DEMCO's weighted-average cost of capital of 5.0% as the discount rate and 2.5%  
19 general inflation.

20 Q: WHAT ARE YOUR RESULTS?

21 A: In our base case, which assumes Mr. Travis's moderate DLOL case at approximately a  
22 65% average accreditation over the 23-year period for BESS and \$3.50/MMBtu natural

1 gas price, the project produces a net present value benefit to DEMCO members of  
2 approximately \$65 million over the 23 years.

3 [REDACTED], which is  
4 comfortably below the \$12.04/kW-month levelized gross cost of new entry (“CONE”) for  
5 a combustion turbine in MISO Zone 9, and with asymmetrically favorable extrinsic value  
6 in the event gas prices are higher than \$3.50/MMBtu.

7 When we layer in Mr. Stewart’s co-optimized regulation revenue (which is realistically  
8 achievable given the battery’s sub-4-second response time and MISO South’s growing  
9 need for fast frequency response), the NPV increases by nearly \$30 million and the  
10 levelized cost drops by over \$2.00/kW-month.

11 In a best-case scenario, high accreditation of around 90%, a higher gas price (\$5.00), and  
12 a higher volatility case, the NPV approaches \$200 million and the levelized cost falls to  
13 under \$7.00/kW-month.

14 And, even in the most conservative scenario, accreditation averaging ~60%, low \$3.00 gas  
15 prices, and minimal volatility, the project is only marginally negative on an arbitrage-only  
16 basis. However, once Mr. Stewart’s co-optimized ancillary revenue is included (which  
17 adds over \$30 million in present value terms to that scenario), the project again turns  
18 positive and the levelized cost falls by as much as \$3.34/kW-month, still below the CONE  
19 in MISO.

20 The graphic below provides a summary of the results based on the assumptions described  
21 previously on a levelized \$ per kW per month basis. The intent is to show the expected net  
22 cost range on the same basis as the range of annual capacity accreditation results and the  
23 estimated CONE in MISO. EVI developed a more simplified approach using actual

1 historical LMP prices converted to implied heat rates (Btu/kWh) and standard deviations  
2 adjusted to various gas price assumptions which reasonably converges to Mr. Stewart's  
3 more robust co-optimized analysis.

4 The bar range is the expected levelized net cost of BESS over the contract term at various  
5 annual average capacity accreditation results ranging between 60% to 100% over the  
6 contract term. The shaded green section is the estimated levelized CONE in MISO. If the  
7 range bar above the capacity accreditation percentage falls below the green section that  
8 signifies a positive net benefit. [REDACTED]

9 [REDACTED]  
10 [REDACTED]. From EVI's analysis, a 60% to 70% BESS accreditation  
11 would indicate a generally positive net cashflow in line with Mr. Stewart's co-optimized  
12 results.



13  
14  
15

1 **V. RFP Process**

2 Q: DID DEMCO ISSUE A COMPETITIVE SOLICITATION (RFP) FOR THE PROPOSED  
3 STORAGE RESOURCE?

4 A: No. A formal RFP was neither feasible nor in the public interest. Only the existing  
5 interconnection customer, Amite Solar, LLC, can request Surplus Interconnection Service  
6 at this point of interconnection. No competing developer could have bid on this site or  
7 replicated the economics associated with surplus capacity. By contrast, any standalone  
8 project in MISO’s Definitive Planning Phase (“DPP”) queue would face far higher upgrade  
9 costs, materially later in-service dates, and would not provide accredited capacity in time  
10 for DEMCO’s 2028/2029 MCO obligations. An RFP would therefore produce no viable  
11 alternatives and would jeopardize both project timing and member benefits.

12 The Amite BESS is being developed through MISO’s Surplus Interconnection Service  
13 process at the existing Amite Solar point of interconnection. Surplus Interconnection  
14 Service can only be requested by the existing interconnection customer — in this case  
15 Amite Solar, LLC, a NextEra Energy Resources, LLC affiliate. No other party could have  
16 applied for this specific surplus capacity. DEMCO therefore had no ability to solicit  
17 competing bids for this site.

18 Moreover, any standalone storage project proceeding through MISO’s current Definitive  
19 Planning Phase queue would face (i) substantially higher interconnection costs (network  
20 upgrades routinely \$15–\$40 million in MISO South), (ii) significantly longer development  
21 timelines (typically 4–6 years), and (iii) no realistic possibility of achieving commercial  
22 operation before the 2028/2029 Planning Year. An RFP therefore could not have produced  
23 a comparable project in the required timeframe or at a comparable cost.

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1 Q: HOW IS DEMCO'S APPROACH CONSISTENT WITH THE COMMISSION'S  
2 GENERAL ORDERS?

3 A: While I am not an attorney, the MBM allows exceptions where a competitive solicitation  
4 would not serve the public interest. That is the case here for four reasons:

- 5 1. The surplus interconnection opportunity is unique and non-replicable
- 6 2. Delay for an RFP would jeopardize the November 2027 COD and DEMCO's  
7 ability to close the MCO compliance gap in the 2028/2029 Planning Year
- 8 3. Market quotes received by DEMCO and NEM for shorter-term capacity show that  
9 the long-term pricing in the Amite BESS ESA is highly competitive
- 10 4. The Amite Solar facility was already certified by this Commission; adding surplus  
11 storage at the same point of interconnection arguably constitutes a change in status  
12 of a previously certified resource, which is expressly exempt under the MBM  
13 General Order.

14 For all these reasons, DEMCO is respectfully requesting that the Commission grant an  
15 exception from any otherwise applicable RFP requirement.

16 **VI. Strategic Importance**

17 Q: WHY IS THE AMITE BESS STRATEGICALLY IMPORTANT TO DEMCO BEYOND  
18 ITS DIRECT ECONOMIC VALUE?

19 A: The Amite BESS provides multiple layers of value that are difficult to replicate with any  
20 other resource type:

- 21 • It is located inside the chronically constrained Amite South load pocket where, as  
22 Mr. Stewart notes in his testimony in this matter, and Commission Staff confirmed  
23 at the October 2025 B&E Session, import capability remains severely limited and

1 fast-start capability is scarce. The 2025 Memorial Day load-shed event  
2 demonstrated the pocket's ongoing vulnerability. A 100 MW fast-ramping resource  
3 located in the pocket directly improves reliability and reduces future load-shed risk.

- 4 • When paired with Amite Solar, the hybrid resource will receive aggregate  
5 availability accreditation under MISO's forthcoming hybrid rules — materially  
6 increasing the accredited capacity value of both the solar and storage components  
7 compared to stand-alone accreditation.
- 8 • The project provides DEMCO with a long-term, fixed-price hedge against MISO  
9 capacity price volatility at a time when Zone 9 reserve margins are tightening and  
10 capacity prices are rising.
- 11 • It allows DEMCO to capture the full upside of higher natural gas prices (which  
12 would be expected to cause off- and on-peak LMP prices to widen in \$/MWh terms)  
13 and future ancillary-service revenue streams without bearing construction risk — a  
14 particularly attractive structure for a not-for-profit cooperative.

15 In short, the Amite BESS is uniquely positioned, economically compelling, and directly  
16 responsive to the reliability issues the Commission has recently highlighted in Amite  
17 South. It strengthens DEMCO's portfolio precisely where additional flexible, local  
18 resources are most needed.

19 Q: DOES THIS CONCLUDE YOUR TESTIMONY?

20 A: Yes, it does.

LOUISIANA PUBLIC SERVICE COMMISSION

DIXIE ELECTRIC MEMBERSHIP CORPORATION,  
AMITE SOLAR, LLC, AMITE ENERGY STORAGE, LLC  
EX PARTE

DOCKET NO. U-

*In re: Joint Application for Certification and Approval of Battery Energy Storage Agreement  
and Related Amendment No. 3 to Amite Solar Power Purchase Agreement and Request for  
Expedited Review.*

AFFIDAVIT OF WITNESS

Parish/County: DeKalb

State: Georgia

I, Ronnie Donaldson, being duly sworn, depose

that the Direct Testimony in the

above referenced matter on behalf of

Dixie Electric Membership Corporation,

is true and correct to the best of my knowledge, information, and belief.

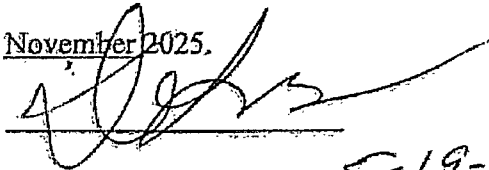


Ronnie Donaldson

Subscribed and sworn before

me this 11th day of

November 2025.



My commission expires:

5-19-2029

